



CCReB Advisors Inc.

FY2026 3Q Financial Results

(From September 1, 2025 to May 31, 2026)

Presentation Material

July 2026

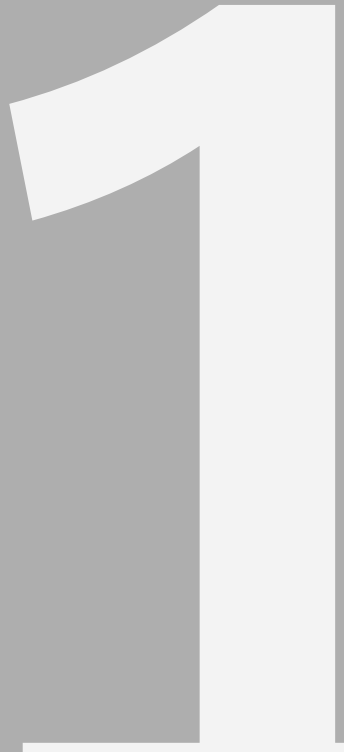
CCReB Advisors Inc.
TSE Growth Market (Security code: 276A)



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Unless otherwise noted, figures in this document are presented with monetary amounts rounded down and percentages rounded to the nearest whole number. As a result, the sum of individual items may not match the total figures. The same applies throughout this document.

Growth in CRE Demand and Our Competitive Strengths



What is CRE in Our Business?

CRE (Corporate Real Estate) is a critical management asset that directly impacts corporate capital efficiency. Its strategic utilization has been accelerating in recent years.

We specialize in the CRE domain and, under our concept of “Compact CRE for Re-Born (CCReB),” aim to enhance our clients’ capital efficiency and increase corporate value through the revitalization of corporate real estate.

Compact CRE



Re-Born(Revitalization)



CCReB

COMPACT CRE FOR RE BORN

Establishing a Unique Position in a CRE Market with High Entry Barriers

The compact CRE market represents a vast opportunity of approx. 60 trillion yen. Only a limited number of players possess the expertise and know-how to engage in proposal-based sales that address latent corporate needs, such as those targeted by our company.

■ High entry barriers due to the specialized expertise required for CRE proposals

Knowledge and expertise in general real estate



Knowledge and expertise in corporate management and finance



Knowledge and expertise in various industries and businesses

■ Unique Positioning



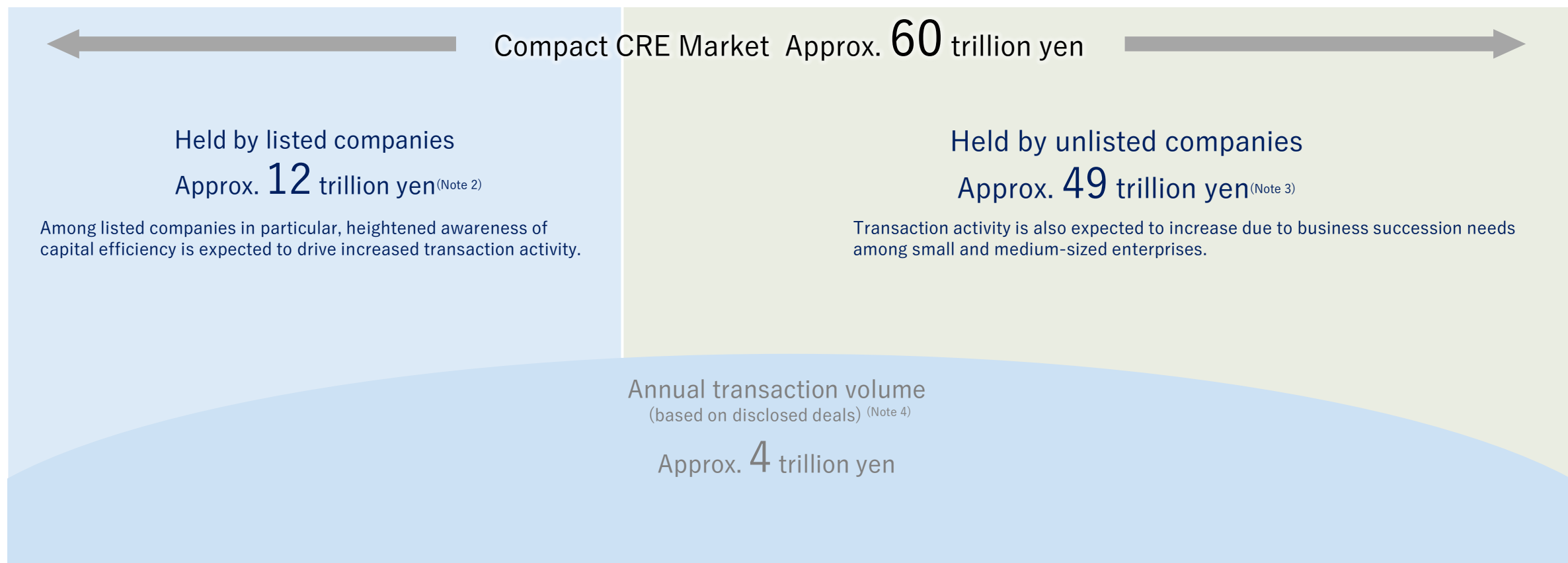
Note: Approx. 12 trillion yen in assets held by listed companies and 49 trillion yen by unlisted companies.

Held by listed companies: Compiled by CCReB from the total value of real estate with a book value of 2 billion yen or less per property among land, buildings, and structures listed under "Major Facilities" in the securities reports of all listed companies disclosed from January 2023 to December of the same year.

Held by unlisted companies: Compiled by CCReB from the total value of land, buildings and auxiliary facilities of companies with tangible fixed assets of 2 billion yen or more as of June 2022. (Source: Tokyo Shoko Research, Ltd.)

Targeting a High-Growth Segment within the Large CRE Market

Pursuing the expansion of our growth potential in the compact CRE market, estimated at approx. 60 trillion yen, by uncovering latent opportunities through Prop-Tech, in a vast market of approx. 524 trillion yen^(Note 1) held by private corporations.



Note 1: Compiled by CCRéB from the “Basic Survey of Corporate Land and Buildings (2018)” by the Ministry of Land, Infrastructure, Transport and Tourism.

Note 2: Compiled by CCRéB from the total value of real estate with a book value of 2 billion yen or less per property among land, buildings, and structures listed under “Major Facilities” in the Annual Securities Reports of all listed companies disclosed from January 2023 to December of the same year.

Note 3: Compiled by CCRéB from the total value of land, buildings and auxiliary facilities of companies with tangible fixed assets of 2 billion yen or more as of June 2022. (Source: Tokyo Shoko Research, Inc.)

Note 4: Gross annual transaction volume in the overall CRE Market, according to “Real Estate Topics” by Mizuho Trust & Banking Co., Ltd.

Rising Demand for CRE Strategies Driven by Increasing Focus on Capital Efficiency

Since the Tokyo Stock Exchange's March 2023 request for management practices that reflect capital cost awareness, listed companies have increasingly focused on capital efficiency, accelerating fundamental CRE strategies, including the sale of idle real estate assets.

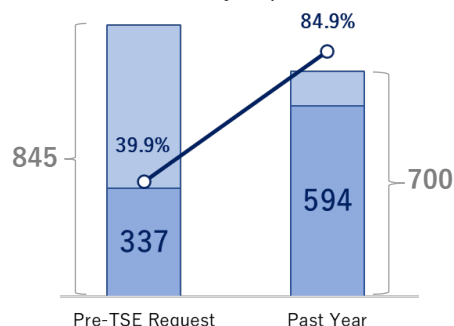
Heightened Awareness of Capital Efficiency

Shift in awareness following the TSE's request

Increasing number of cases involving real estate sales and strategic planning driven by capital efficiency awareness

Mentions of "capital and asset efficiency improvement" in medium-term plans have jumped from approx. 40% to 85% following the TSE's request.

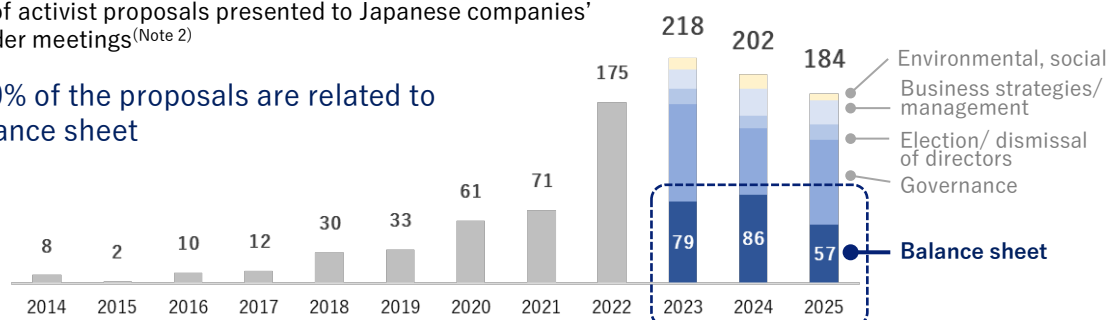
Number of companies referencing "Capital and Asset Efficiency Improvement" (Note 1)



Rise of activist investors

Number of activist proposals presented to Japanese companies' shareholder meetings (Note 2)

Over 30% of the proposals are related to the balance sheet



Major examples of activism focusing on real estate holdings

Industry of corporate	Overview
Ship Transportation	Criticism of financial strategies for holding large amounts of real estate
Logistics	Request for the establishment of the Independent committee to consider to enhance corporate value, including real estate holding policy
Cement Manufacturer	Acquisition of shares focusing on owned leasing real estate
Beverage Manufacturer	Acquisition of shares focusing on the head office building located in a prime location
Energy	Request for review of real estate portfolio and sale of non-core business (office buildings)
Media	Announced a letter requesting for a spin-off of the real estate business
Steelmaker	Criticism of the real estate leasing business, non-core business, and request to sell unnecessary assets
Construction	Criticism of the situation, that the PBR is continuously below 1x, due to inefficient BS including real estates holding .

Note 1: Source: CCReB Advisors Inc.

"Pre-TSE Request" refers to the period from April 1, 2022 to March 31, 2023, and "Past Year" refers to the period from June 1, 2024 to May 31, 2025.

The figures represent the number of companies that published medium-term management plans during the respective periods and referenced terms related to capital and asset efficiency improvement.

Note 2: Source: Prepared by CCReB Advisors Inc. based on the FY2026 Q1 financial results briefing materials of IR Japan Holdings, Ltd.

CRE Strategy Execution Is Entering a Phase of Market Recognition

The market is increasingly rewarding companies that execute CRE strategies as efforts to improve capital efficiency accelerate.

From Awareness to Execution over Three Years since TSE's Request



Market Trends

Our analysis indicates that companies executing CRE strategies tend to be rewarded positively by the stock market.

	2024	2025
Companies announcing mid-term management plans ^(Note1)	Approx. 750	Approx. 670
Companies mentioning CRE in their mid-term management plans ^(Note2)	572	546
Of which, companies executing real estate disposals (Based on timely disclosure filings) ^(Note3)	27	17

■ Average Share Price Performance Relative to the Market Index (Day 0 = Disposal Announcement Date) ^(Note4)

Share prices of companies executing real estate disposals generally outperform the market index.

Day 0 -5	Day 0-10	Day 0-15	Day 0-20
+0.1pt	+0.2pt	+0.1pt	+0.1pt

Note 1: Based on our analysis of corporate disclosures published between January 2024 and December 2025.

Note 2: Number of companies mentioning CRE-related keywords, including portfolio optimization, asset-light strategies, capital efficiency improvement, facility optimization, land utilization, and non-core assets.

Note 3: Number of companies that announced the disposal of fixed assets (including disposals by subsidiaries).

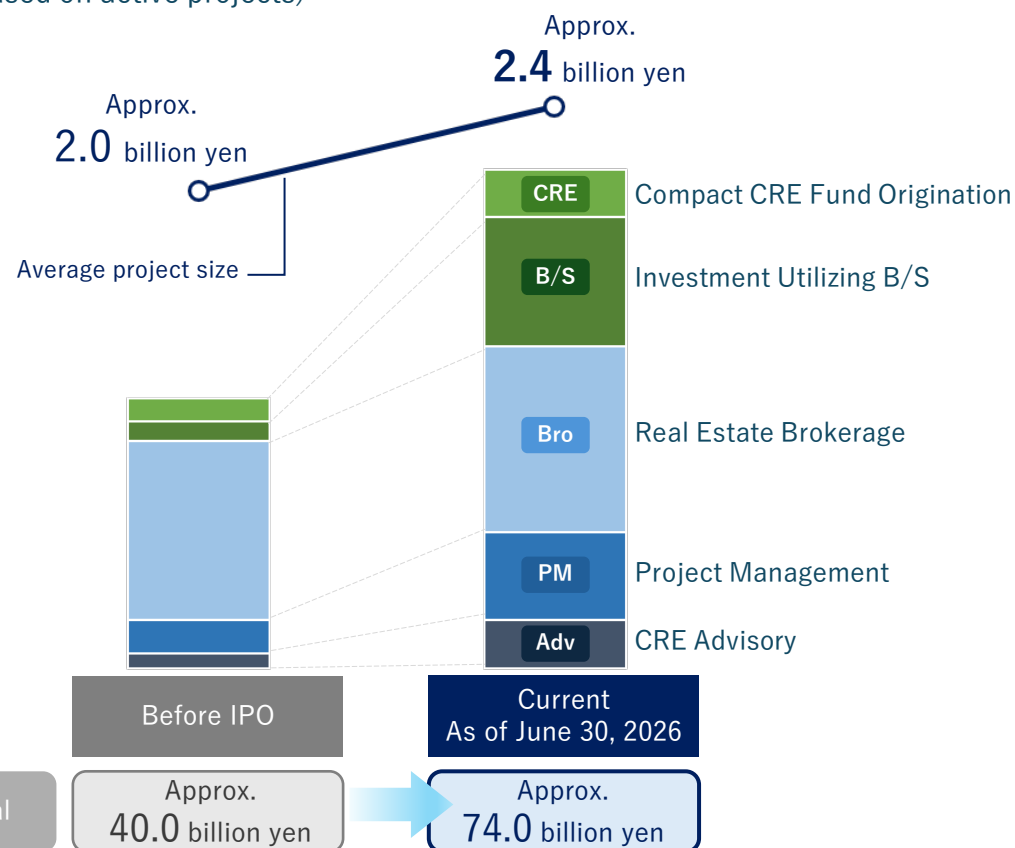
Note 4: Based on our analysis of the share prices of companies executing real estate disposals relative to the market index.

Steady Pipeline Expansion Underpins Future Earnings Growth

The expanded pipeline, centered on B/S investments, underpins the achievement of the FY2027 operating profit target set forth in the Medium-Term Management Plan.

Pipeline Growth Reflecting Market Demand, Led by B/S Investments

■ Pipeline (Based on active projects)



■ Diversified service lines enable multiple monetization paths

Service	Revenue and Profit Contribution
B/S Investment Utilizing B/S	✓ Revenue is directly linked to project size Disposition price = Revenue Acquisition price = Cost of sales ✓ Average gross margin of approx. 20%
CRE Compact CRE Fund Origination	✓ Revenue = Project size × Fee rate
Bro Real Estate Brokerage	✓ A large portion of revenue contributes directly to profit
PM Project Management	
Adv CRE Advisory	(Gross margins vary by service)

The current pipeline consists of projects with clear monetization potential and represents a sufficient level of profit-generation opportunities to support the achievement of the FY2027 operating profit target of 2.0 billion yen.

FY2026 3Q Financial Highlights



FY2026 3Q Financial Highlights

FY2026 3Q (Consolidated) Results and Key Topics

Projects were recognized as planned in 3Q, with no timing shifts.

- ✓ In addition to the disposition of the HAZMAT warehouse development site in Kita-Hiroshima, Hokkaido, other projects were also executed as planned.

3Q Results
(vs. Plan)

Sales **2,226** million yen (-0.2%) Operating Profit **451** million yen (+4.1%) Net Profit **293** million yen (+3.1%)

A substantial pipeline for future periods has also been secured, supporting continued earnings growth.

CRE Solution
Business

- Despite uncertainty in the external environment, no material impact on the CRE pipeline has been observed to date, and both deal origination and disposition activities continue to progress steadily.
- Demand for real estate dispositions driven by corporate capital efficiency initiatives remains unchanged. As of June 30, 2026, the business pipeline totaled approx. 74.0 billion yen.
- Entered into a business alliance with Fukuoka Realty Co., Ltd. to strengthen deal origination capabilities in the Kyushu region, where growth industries, led by semiconductor-related businesses, continue to expand.

Prop-Tech
Business

- Commenced API integration development under the business alliance with Kokopelli Inc.

Annual Earnings Forecast (Consolidated)

As key Investment Utilizing B/S projects have already been contracted, the annual earnings forecast is highly achievable.

- ✓ Projects delayed from 2Q were contracted and settled in 4Q.
- ✓ A high-margin advisory project excluded from the plan has been deferred to the next fiscal year, while the projects themselves continue to progress. Meanwhile, key Investment Utilizing B/S projects planned as a countermeasure have already been contracted and are scheduled to be settled in 4Q.
- ✓ Reflecting the increased likelihood of achieving the previously announced annual earnings forecast, the dividend forecast has been revised upward to 30 yen per share, an increase of 3 yen.

Earning
Forecast

Sales **7,000** million yen Operating Profit **1,100** million yen Net Profit **700** million yen
Dividend per Share **30** yen

Financial Strategy

Maintain financial discipline with a target Net D/E ratio^(Note) of 1.0x.

- ✓ The impact of rising interest rates on business performance is limited.

Financial Overview and Full-Year Earnings Forecast



Executive Summary - First Nine Months Results for FY2026

Revenue increased significantly YoY, with both revenue and earnings progressing broadly in line with plan. An expanding matching system is strengthening the foundation for future deal generation.

Sales

	<u>YoY</u>	<u>vs 9 months Plan</u>
	(FY2025 Actual 1,969 million yen)	(Plan 3,140 million yen)
3,135 million yen	+59.2%	-0.2%

Operating Profit

	<u>YoY</u>	<u>vs 9 months Plan</u>
	(FY2025 Actual 538 million yen)	(Plan 591 million yen)
609 million yen	+13.2%	+3.0%

Net Profit

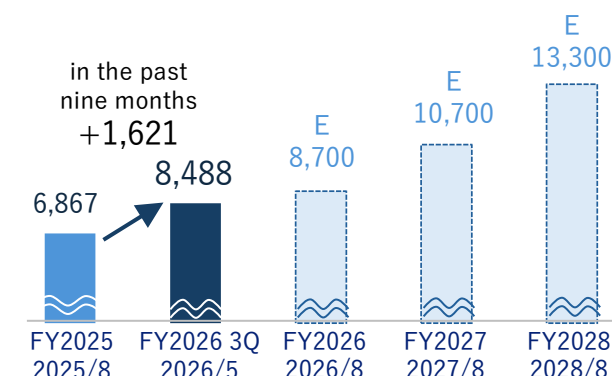
	<u>YoY</u>	<u>vs 9 months Plan</u>
	(FY2025 Actual 357 million yen)	(Plan 357 million yen)
366 million yen	+2.5%	+2.5%


CCREB
 COMPACT CARE FOR REBORN

Matching System

As of the end of May 2026
Registered
Information (Note)

8,488
vs FY2025-end
+23.6%



Partial revision of key KPIs

Initially, based on the assumption that an increase in the number of users on the matching system would lead to a greater volume of registered information, we included 'number of users' as one of the key KPIs. However, after one year of operation, we recognized that the two metrics do not necessarily correlate, and that user growth does not directly impact the number of successful matches. From the perspective of placing greater emphasis on the volume of registered matching information, we decided to remove 'number of users' from the key KPIs and revised the KPI framework to focus on the number of registered matching information, net sales, and operating profit.

< After revision: Important KPIs >

Number of information registrations in the matching system, sales revenue, and operating profit

FY2026 3Q Outline of Financial Results (Consolidated) - P/L

No project timing shifts occurred in 3Q, and cumulative 3Q results were broadly in line with plan.

(Unit: Million yen)

	FY2025 (7th period) 3Q Cumulative Results (ended in May 2025)	FY2026 (8th period) 3Q Cumulative Results (ended in May 2026)	Increase/ Decrease Amount	YoY	FY2026 (8th period) 3Q Cumulative Plan	Increase/ Decrease Amount	vs 3Q Cumulative Plan
Sales	1,969	3,135	+1,165	+59.2%	3,140	-4	-0.2%
CRE Solution Business	1,847	2,988	+1,141	+61.8%			
(% out of total sales)	93.8%	95.3%					
Prop-Tech Business	121	146	+24	+20.1%			
(% out of total sales)	6.2%	4.7%					
Gross Margin	905	1,102	+196	+21.7%			
Sales, General & Administrative Expenses (SG&A)	367	492	+125	+34.1%			
Operating Profit	538	609	+71	+13.2%	591	+17	+3.0%
Ordinary Profit	521	530	+8	+1.7%			
Net Profit	357	366	+9	+2.5%	357	+8	+2.5%
Operating Profit Margin(%)	27.3%	19.4%	-7.9pt		18.9%	+0.6pt	

This was primarily due to the recognition of high-margin projects in the first half of the previous fiscal year (FY2025).

As operating income exceeded expectations, the operating profit margin also improved compared to the plan (+0.6 pt)

Prop-Tech sales increased due to growth in the number of subscription users.

Impact from increased personnel expenses, advertising costs, and depreciation.

FY2026 3Q Outline of Financial Results (Consolidated) – B/S

Inventory acquisitions progressed steadily with the support of borrowings, increasing total assets to 8.2 billion yen.
 Financial soundness has been maintained, with an equity ratio^(Note) of 58.4% and a net D/E ratio^(Note) of 0.34x.

(Unit: Million yen)

	As of the end of Aug 2025	As of the end of May 2026	Increase/ Decrease Amount
Current assets	3,217	5,410	+2,193
Cash and deposits	1,639	1,348	-290
Account receivable - trade	41	21	-20
Prepaid expenses	46	48	+1
Real estate for sale	1,475	3,827	+2,352
Operational investment securities	-	75	+75
Others	14	89	+74
Non-current assets	574	2,841	+2,267
Property plant and equipment	320	2,524	+2,203
Intangible assets	30	25	-4
Investments and other assets	222	291	+68
Total assets	3,791	8,252	+4,460

2Q: Acquired 1 property
 3Q: Disposed 1 property
 Acquired 3 properties

HAZMAT Warehouse
 Development PJ: Investment
 in Development TMK

1Q: Acquired 2 properties
 2Q: Acquired 1 property
 3Q: Acquired 1 property

	As of the end of Aug 2025	As of the end of May 2026	Increase/ Decrease Amount
Current liabilities	1,650	952	-697
Short-term borrowings (Including long-term borrowings due within one year)	1,450	648	-801
Contract liabilities	18	144	+125
Income tax payable	111	99	-12
Others	69	61	-8
Non-current liabilities	45	2,480	+2,434
Long-term borrowings	-	2,332	+2,332
Others	45	147	+101
Total liabilities	1,696	3,432	+1,736
Share capital and share surplus	1,137	3,588	+2,451
Retained earnings	979	1,251	+272
Treasury shares	-22	-22	-
Share acquisition rights	1	1	-0
Total net assets	2,095	4,819	+2,723
Total liabilities and net assets	3,791	8,252	+4,460

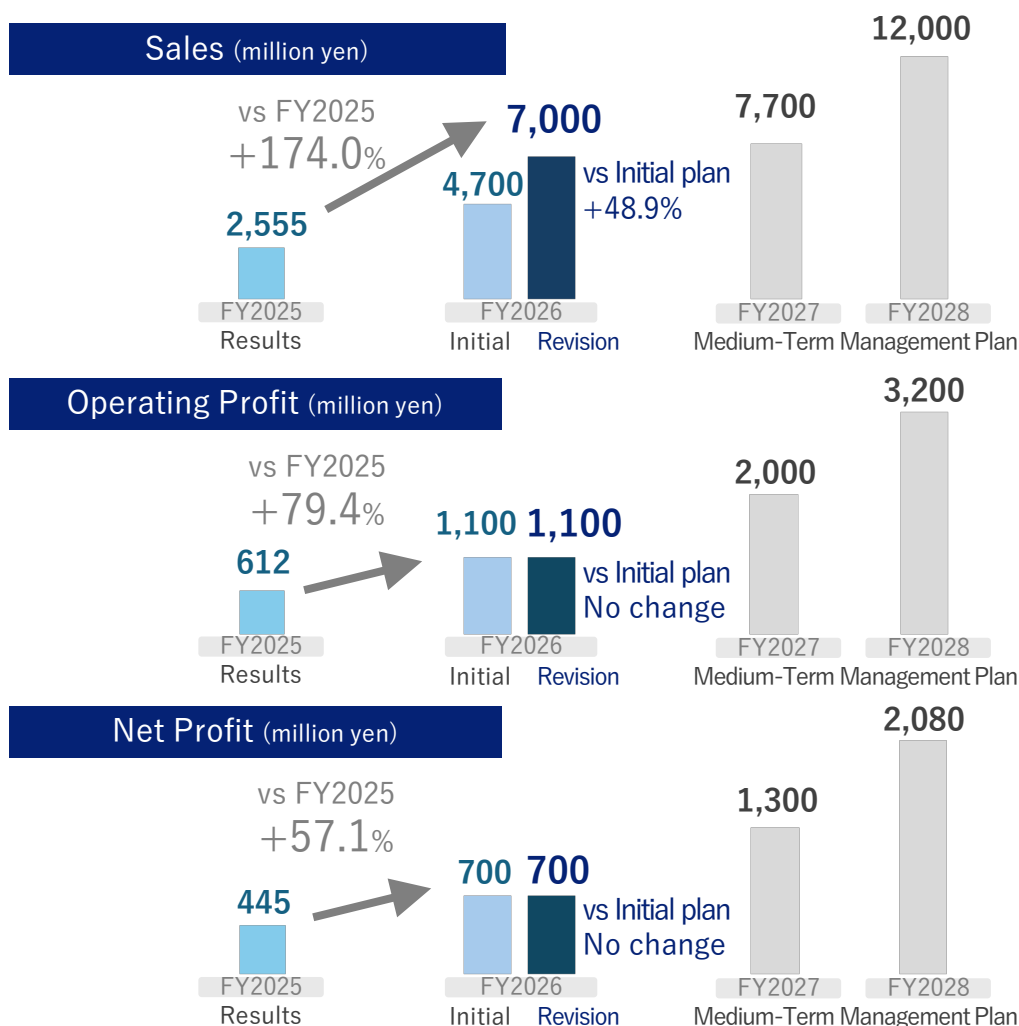
Capital enhancement through the public offering and related matters

Borrowings for the acquisition of real estate and fixed assets

Note : As of the end of August 2025: Equity ratio 55.2%, Net D/E ratio -0.09 times
 As of the end of February 2026: Equity ratio 58.4%, Net D/E ratio 0.34 times

Earnings Forecast for FY2026

Although profit margins fluctuate due to changes in the sales and profit mix across each services compared with the initial plan, we have revised our earnings forecast upward by prioritizing decision-making that emphasizes the certainty of capital recovery under uncertain conditions.



	FY2025 (ended in Aug 2025) (7th period) Results	FY2026 (ending in Aug 2026) (8th period)			
		Initial	Revision	vs Initial	vs FY2025
Sales	2,555	4,700	7,000	+48.9%	+174.0%
Operating Profit	612	1,100	1,100	-	+79.4%
Net Profit	445	700	700	-	+57.1%
Operating Profit (%)	24.0%	23.4%	15.7%	-7.7pt	-8.3pt
Dividend per share	+22 yen (2 yen listing commemorative dividend)	+27 yen	+30 yen	+3 yen	+8 yen
Earning per share(EPS)	+110.46 yen	+143.41 yen	+143.41 yen	-	+29.8%
(Average) Number of outstanding shares	4,035,087	4,882,096 (Note)	4,882,096 (Note)	-	+21.0%

Dividend expected to increase by 3 yen compared to the initial plan

Achieving EPS growth that exceeds the increase in the number of shares outstanding.

Note: The average number of outstanding shares for the fiscal year ending August 2026 reflects the impact of newly issued shares through a public offering (561,000 shares) with a payment date of November 21, 2025, as well as newly issued shares through third-party allotments (154,900 shares), and other related factors.

FY2026 Earnings Forecast (Quarterly)

While quarterly results fluctuate due to revenue recognition timing, full-year earnings remain on track.
 Key B/S investment projects have already been contracted,
 supporting a high degree of confidence in achieving the full-year earnings forecast.

Quarterly Revenue Timing Factors

1Q

Performance was generally in line with the plan

2Q

Revenue recognition shifted to the second half

3Q

Performance was generally in line with the plan

4Q

- Recognition of projects deferred from the first half
- A high-margin advisory project excluded from the plan has been deferred to the next fiscal year, but remains in progress
- Meanwhile, Investment Utilizing B/S projects planned as a countermeasure have already been contracted and are scheduled to be settled in 4Q

	FY2026 (8th period)				
	1Q	2Q	3Q	4Q	Full-year forecast
	Actual	Actual	Actual	Plan	No Change
Sales	730	178	2,226	3,860	7,000
Operating Profit	243	-85	451	508	1,100
Net Profit	140	-67	293	342	700
Operating Margin	33.3%	-47.9%	20.3%	13.2%	15.7%

The share of Investment Utilizing B/S projects in sales is 76%.

- Quarterly estimates are based on the expected timing of project recognition in the current pipeline.
- Depending on the actual timing of recognition, quarterly figures may significantly deviate from the plan.
- The 4Q plan is a reference quarterly figure used for the full-year forecast and does not reconcile to the full-year forecast when simply added to the actual results for 1Q–3Q.

Business Progress



Current Initiatives

Steadily expanding each business domain as a CRE Platform Leader Advancing our human capital strategy while strengthening recruitment to support future growth

CRE Solution Business

Pipeline growth and network expansion

CRE needs continue to expand amid improving corporate capital efficiency, while our CRE network is also growing

Re-Born Project through the revitalization of an idle real estate asset in the Fujisawa Project

Promoting a Re-Born project that integrates renovation, tenant leasing activities, and exit strategy support while helping clients off-balance-sheet idle real estate assets through disposition

Participated in a logistics warehouse development project in Kumamoto

- ◆ Made a major investment in the development TMK, making it a consolidated subsidiary of the Company
- ◆ Creating future earnings opportunities through an integrated investment and development model

Prop-Tech Business

Business Alliance with Kokopelli Inc. progressing as planned

Steadily advancing system development, primarily through API integration
Scheduled for implementation around December 2026

Custom development of a Prop-Tech system for a specific corporate client completed

Currently in the client acceptance phase

Overseas Market Research Conducted to Expand Monetization Opportunities for the B2B Portal Site “CCReB GATEWAY”

- ◆ Interviews conducted in Singapore confirmed interest in the ability to capture business hot words across ASEAN countries
- ◆ Simultaneously conducting PoC activities and exploring local partnership opportunities

Human Capital Strategy

Accelerating operational DX

- ◆ Investment in proprietary systems as core business infrastructure
- ◆ Proactive adoption of external subscription-based services that enhance operational efficiency
- ◆ Expanding the use of generative AI to all employees

Investment in employee development

- ◆ Strengthening employee development using external resources, including training for director and manager classes
- ◆ Established usage guidelines for generative AI and rolled them out to all employees, while also focusing on training to ensure effective utilization.

Hiring plan

- ◆ Double the number of employees over the three-year Medium-Term Management Plan
- ◆ Proactive hiring through referrals, scouting, and recruitment agencies
- ◆ While the hiring plan for the current term has been achieved, we plan to continue recruiting additional talented personnel.

As of July 1, 2026

Number of employees: 21
(Incl. 3 seconded employees)

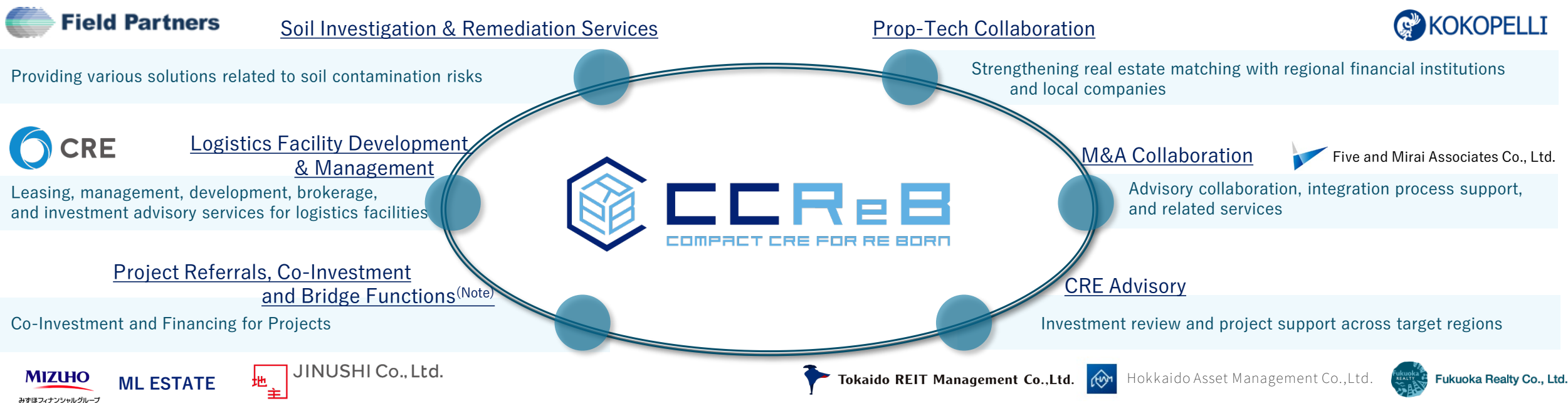


～ Expanding Alliances and Partnerships Toward Establishing a CRE Platform Leader ～

Through strategic partnerships with Fukuoka Realty Co., Ltd. and L-Line Co., Ltd.,
advancing the development of a CRE value chain spanning investment, development, construction, and operations

Network Development and Expansion

Building a CRE value chain through collaboration with external partners
Accelerating alliances to establish our position as a CRE Platform Leader



New Strategic Domain

Business alliance with L-Line Co., Ltd. to create a construction × real estate value chain

LLINE

L-Line Co., Ltd.

- ✓ Strong business platform supported by a nationwide network of material centers in addition to its core scaffolding and temporary construction operations
- ✓ Possesses advanced construction capabilities and a nationwide materials network, while actively promoting Construction DX initiatives in recent years

Business Pipeline Status

The total pipeline size, including projects in the consultation phase, amounts to approx. 74.0 billion yen. Our project pipeline continues to expand steadily toward the achievement of the Mid-Term Management Plan.

■ Pipeline trend

- ✓ For companies that prioritize improving capital efficiency, clarification of asset positioning (such as continued ownership or withdrawal) is progressing.
- ✓ Properties targeted for disposition tend to be multiple rather than single, with transaction sizes diversifying significantly.
- ✓ Growing access to PE funds, creating opportunities to explore real estate off-balance-sheet solutions for portfolio companies.

■ Pipeline status (As of the end of Jun. 2026)

Our services		# of projects ^(Note 1)	Project size ^(Note 2)	(Reference) Previous pipeline ^(Note 2) and main reasons for change	
Adv	CRE Advisory	3	Approx. 7.1 billion yen	3 / Approx. 6.3 billion yen	Completed project: 1 New project: 1
PM	Project Management	3	Approx. 13.1 billion yen	1 / Approx. 1.4 billion yen	HAZMAT warehouse PJ in Hokkaido, Logistics warehouse PJ in Kumamoto
Bro	Real Estate Brokerage	8	Approx. 27.5 billion yen	11 / Approx. 34.1 billion yen	Completed projects: 3 New project: 1 Project not pursued: 1
B/S	Investment Utilizing B/S	14	Approx. 19.3 billion yen	15 / Approx. 15.6 billion yen	Completed projects: 3 New projects: 5 Projects not pursued: 3
CRE	Compact CRE Fund Origination	2	Approx. 7.0 billion yen	2 / Approx. 9.4 billion yen	Completed project: 1 New project: 1
Total		34	Approx. 74.1 billion yen	32 / Approx. 67.0 billion yen	

■ Policy by Project Size

For projects exceeding 2 billion yen, pursue joint investments with partner companies, while for projects under 500 million yen, maintain a strategy of rapid turnover. Leverage the bridge acquisition^(Note 3) of partner companies to ensure investment opportunities are not missed.

Note 1: The number of cases includes those in the consultation phase and does not guarantee that all will result in a completed transaction.

Note 2: Project size refers to the property value that serves as the basis for the services handled. Actual revenue may differ due to applicable fee rates for each service (excluding only the service Investment utilizing B/S).

Note 3: The bridge acquisition: A temporary acquisition of real estate by a strategic partner prior to our own purchase.

Major Pipelines (CRE Solution Business) (1)

Projects scheduled for revenue recognition in FY2026 are progressing as planned.

	Our services ^(Note1) / CRE needs	Detail	Location (Japan)	Customer attributes	Accounting period	Status ^(Note2)	Change from the previous quarter	Prop-Tech utilized ^(Note3)	Others
1	  /Development	HAZMAT warehouse PJ in Kita Hiroshima	Hokkaido	SPC	FY2026	Concluded (Booked from 3Q onward)	Sales booked as planned		Investment in the PJ and acceptance of project management
2	 /Portfolio rebalancing	Acquisition of industrial facility	Kyoto	Real estate finance	FY2026	Concluded (Booked from 4Q onward)	Progress from “Plan to contract” Recognition timing shifted from 3Q to 4Q	CREMa	Disclosed on Jun. 26, 2026 Acquisition of fixed asset, rental income to be booked
3	 /Leasing	Logistics facility leasing support	Aichi	Real estate finance	FY2026	Under proposal (To be booked in 4Q)		CREMa	Proposing 1 of 2 compartments
4	 /New factory construction	Support for acquisition of industrial facility	Gifu	Real estate	FY2026	Contracted (To be booked in 4Q)	Progress from “Under proposal”	CREMa	
5	 /Improving capital efficiency	Disposition of industrial facility	Okayama	Real estate	FY2026	Contracted (To be booked in 4Q)	Progress from “Plan to contract”	CREMa	Disclosed on May 28, 2026
6	 /PL control	Disposition of retail facility	Aichi	Real estate	FY2026	Concluded (Booked in 4Q)	Progress from “Contracted”		Disclosed on Apr. 13, 2026 and Jul. 1, 2026
7	  /Improving capital efficiency	Disposition of industrial facility	Kanagawa	Operating Company	FY2026	Concluded (Booked in 4Q)			Disclosed on Jun. 12, 2026 Acceptance of project management
8	 /Portfolio rebalancing	Support for disposition of logistics facility	Chiba	Real estate finance	FY2026	Concluded (Booked in 4Q)	Progress from “Under proposal”	CREMa	
9	  /Development	Effective land utilization, development of logistics warehouse PJ	Kumamoto	SPC	FY2026	Contracted (Booked from 4Q onward)	Recognition timing shifted from 2027 Progress from “Under proposal”	CREMa	Disclosed on Jul. 14, 2026 Investment in the PJ and acceptance of project management

Note 1: For details on the various icons representing our services, please refer to pages 21 and 36 of this document.

Note 2: “NEW” indicates pipelines that were newly added from 3Q of FY2026 onward.

Note 3: Please refer to page 37 - page 40 of this document for details on “Prop-Tech”.

Major Pipelines (CRE Solution Business) (2)

	Our services ^(Note1) / CRE needs	Detail	Location (Japan)	Customer attributes	Accounting period	Status ^(Note2)	Change from the previous quarter	Prop-Tech utilized ^(Note3)	Others
10	B/S /Portfolio rebalancing	Portfolio sale transaction	Kanagawa, etc.	Real estate finance	FY2027	Plan to contract	Recognition timing shifted from 2026 Progress from “Under proposal”		Seller’s letter of intent received
11	Bro /Portfolio rebalancing	Support for disposition of industrial facility	Miyagi	Transportation	FY2027	Under proposal	Recognition timing shifted from 2026	CREMa	
12	Bro /Portfolio rebalancing	Support for disposition of retail facility	Kanagawa	Real estate	FY2027	Under proposal	Recognition timing shifted from 2026	CREMa	
13	Adv /Improving capital efficiency	Acquisition of industrial facility	Saitama	Transport equipment	FY2027	Under proposal		AI	
14	B/S /Improving capital efficiency	Industrial M&A deal	Not disclosed	Retail	FY2027	Not disclosed		CREMa	
15	B/S /Portfolio rebalancing	Acquisition of industrial facility	Yamaguchi	Real estate finance	FY2027	Plan to contract	Progress from “Under proposal”		Acquisition of the remaining interest in the transaction was disclosed on 5 Dec. 2025
16	PM /Effective utilization	Effective land utilization HAZMAT warehouse PJ	Hyogo	Manufacturing	FY2027	Under proposal		CREMa	Master lease of HAZMAT warehouse
17	B/S /Development	Effective land utilization HAZMAT warehouse PJ	Kumamoto	Transportation	FY2028	Plan to contract			Disclosed on Jan. 14, 2026
18	Bro /Portfolio rebalancing	Support for acquisition of logistics facility	Shizuoka	Real estate finance	FY2027	Under proposal	Recognition timing shifted from 2026	CREMa	
19	Bro /Strengthening the real estate business	Support for acquisition of investment property	Tokyo	Transport equipment	FY2027	Under proposal	Recognition timing shifted from 2026	CREMa	
20	Bro /Portfolio rebalancing	Support for disposition of logistics facility	Saitama	Real estate finance	FY2027	Under proposal	Recognition timing shifted from 2026	CREMa	

Note 1: For details on the various icons representing our services, please refer to pages 21 and 36 of this document.

Note 2: “NEW” indicates pipelines that were newly added from 3Q of FY2026 onward.

Note 3: Please refer to page 37 - page 40 of this document for details on “Prop-Tech”.

Major Pipelines (CRE Solution Business) (3)

	Our services ^(Note1) / CRE needs	Detail	Location (Japan)	Customer attributes	Accounting period	Status ^(Note2)	Change from the previous quarter	Prop-Tech utilized ^(Note3)	Others
21	B/S /Development	Effective land utilization HAZMAT warehouse PJ	Kumamoto	Construction	FY2028	Under proposal	Recognition timing shifted from 2027	CREMa	
22	B/S /Portfolio rebalancing	Acquisition of industrial facility	Yamanashi	Real estate finance	FY2027	Plan to contract	NEW		Seller's letter of intent received
23	Adv /Improving capital efficiency	Support for disposition of industrial facility	Shizuoka	Nonferrous Metals	FY2027	Under proposal	NEW		
24	B/S /Improving capital efficiency	Acquisition of logistics facility	Shiga	Wholesale Trade	FY2027	Under proposal	NEW		
25	CRE /Improving capital efficiency	Acquisition of industrial facility	Tochigi	Manufacturing	FY2027	Under proposal	NEW		
26	B/S /Portfolio rebalancing	Disposition of industrial facility	Mie	Not disclosed	FY2027	Under proposal	NEW		
27	Bro /New factory construction	Support for acquisition of factory	Miyagi	Retail	FY2027	Under proposal	NEW		
28	B/S /Improving capital efficiency	Acquisition of logistics facility	Fukuoka	Warehousing	FY2027	Under proposal	NEW		
29	B/S /New store opening	Acquisition of industrial facility	Kumamoto	Machinery	FY2027	Under proposal	NEW		

Note 1: For details on the various icons representing our services, please refer to pages 21 and 36 of this document.

Note 2: "NEW" indicates pipelines that were newly added from 3Q of FY2026 onward.

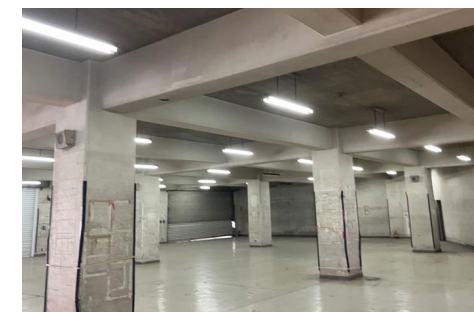
Note 3: Please refer to page 37 - page 40 of this document for details on "Prop-Tech".

Value-Creation Project Through the Re-Born of an Idle Asset

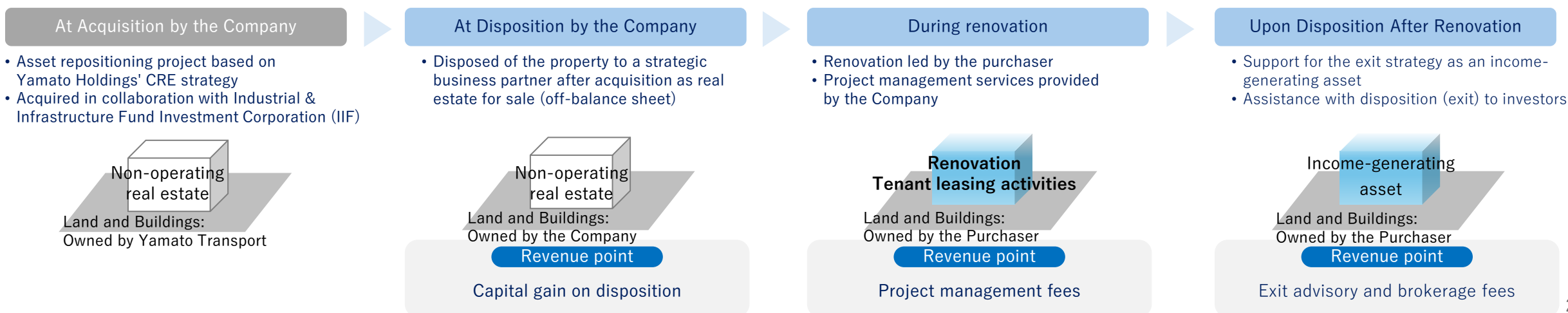
Creating value through the revitalization of an idle corporate real estate asset, while providing integrated support for disposition, asset management, and exit strategy execution

■ Participation in the disposition of real estate for sale and the subsequent renovation project

- ✓ Acquired the property in March 2026 as part of a CRE initiative proposed by Industrial & Infrastructure Fund Investment Corporation, a J-REIT managed by KJR Management, which is sponsored by the KKR Group, one of the world's leading investment firms
- ✓ The property had already been vacated by its former owner, Yamato Transport Co., Ltd., and was not in operation at the time of acquisition
- ✓ Identified tenant demand for the property assuming renovation during the acquisition review process
- ✓ Disposed of the property in its existing condition, enabling early revenue recognition. Arranged the renovation project and provided project management, tenant leasing, and exit support services during the renovation period.



Location	Fujisawa-shi, Kanagawa
Category	Land and Building
Renovation Completion	January 2027 (planned)



Overview of the Kumamoto Logistics Facility Development Project

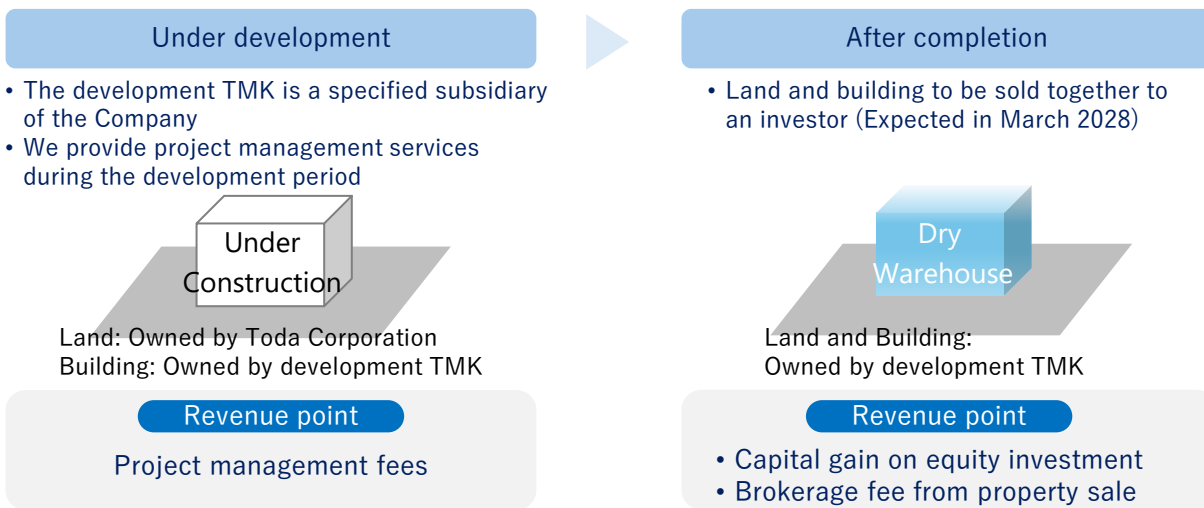
Capturing Logistics Demand in Kumamoto Driven by Semiconductor Industry Growth Creating Earnings Opportunities through an Integrated Investment and Development Model for Logistics Warehouses

■ Participated in a logistics warehouse development project in Kumamoto

- ✓ Located in Kumamoto, a growing semiconductor hub, to capture expanding demand for logistics infrastructure
- ✓ Made a preferred equity investment in the development TMK (60% ownership stake), making it a consolidated subsidiary of the Company
- ✓ Providing integrated project management services from planning through operational management to support smooth project execution
- ✓ Expected to be disposed of upon completion, with a significant contribution to sales anticipated in the final year of the Medium-Term Management Plan (around March 2028)



Note: The image is for illustrative purposes only and may differ from the actual specifications and completed appearance.

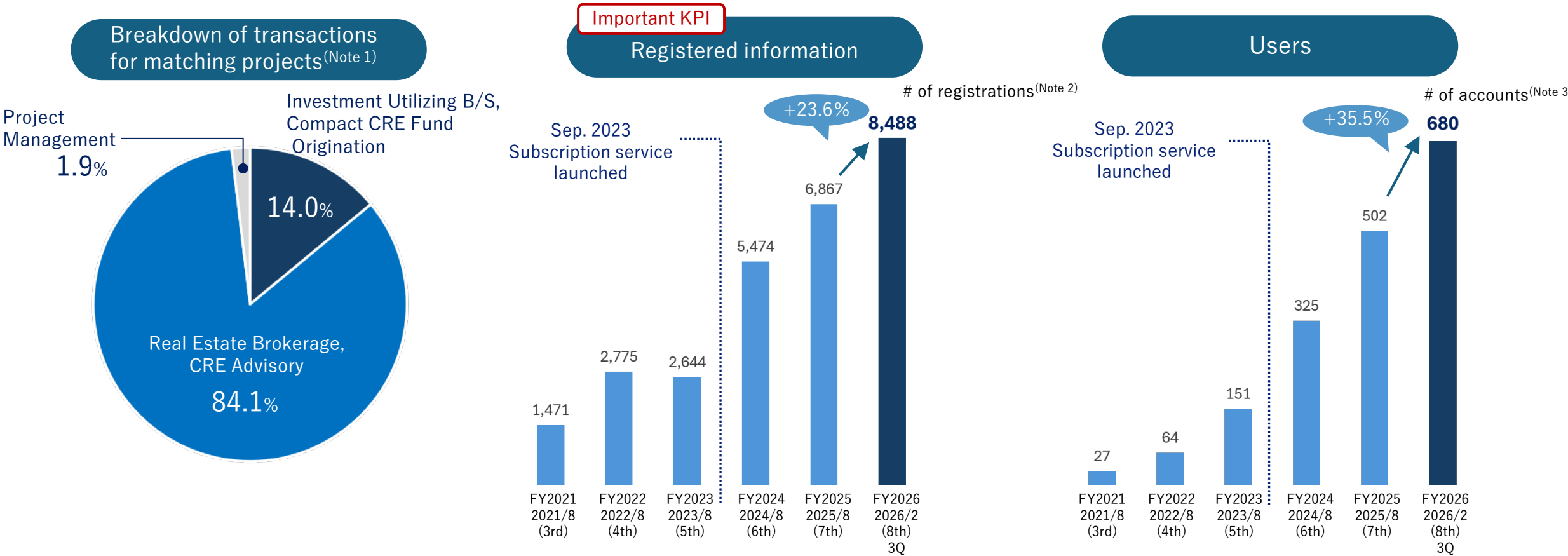


■ Project overview

Project name	(Tentative name) Kumamoto Toba II Logistics Warehouse Development Project
Project owner	CTF No.3 Special Purpose Company Investors : the Company and one other investor
Location	Kumamoto-shi, Kumamoto
Building structure	Two-story steel-frame structure
Land area	20,752.40㎡ (planned)
Gross floor area	19,078.76㎡ (planned)
Construction start	August 2026 (planned)
Completion	November 2027 (planned)
Design/ Construction	Simada Architecture Associates/ Toda Corporation

Progress of KPI: Expansion of Potential Projects

Registered information in the matching system “Deal Pool” are steadily increasing, while potential deals across services are accumulating in a balanced way.



Note 1: Of the needs for the disposition and acquisition of corporate real estate, those of 500 million yen or less (land area of 1,000 tsubo or less) are categorized as “Real estate brokerage,” those of 500 million yen to 2 billion yen (land area of 1,000 tsubo to 4,000 tsubo) as “Investment utilizing B/S” or “Compact CRE fund origination,” and those of 2 billion yen or more (land area of 4,000 tsubo or more) as “Real estate brokerage. Please note that actual contracts may not always be concluded in accordance with the above categorization.

Note 2: It refers to the number of registered information and includes needs for “Acquisition,” “Disposition,” “Rent,” and “Lease,” respectively. And properties/needs that have been registered for two years or more are not included in the count.

Note 3: The number of accounts is the number of user accounts individually owned by the contracting company (paid/free members).

Financial Strategy

Balancing sound financial management with effective use of debt capacity Building a broad banking formation centered on mega banks

■ Financial management policy

Timely funding and financial management
based on a discipline of maintaining a Net D/E ratio of around 1.0x

We aim to achieve both profitability and stable financial management

Approach to capital procurement	
Operating cash flow	✓ Generate operating cash flow through sustainable business growth.
Borrowing from financial institutions	✓ Expand relationships with financial institutions. ✓ Consider short and long-term borrowing based on project needs.
Utilization of capital markets	✓ Optimize financial structure, funding sources, and capital costs.

Current Status

Banking formation

Establish a stable banking formation centered on mega banks, aiming to expand relationships with strong regional financial institutions in investment areas.

■ From March 2026 to July 2026

- ✓ Secured financing through borrowings from The Shoko Chukin Bank, Ltd. and MUFG Bank, Ltd.
- ✓ Arranged a non-recourse loan from regional financial institutions for the development TMK established for the HAZMAT warehouse project in Kita-Hiroshima
- ✓ Established a 1.0 billion yen overdraft facility with Mizuho Bank, Ltd. to enable agile funding for acquisitions of real estate for sale
- ✓ Currently in discussions with regional financial institutions regarding financing for the logistics warehouse development project in Kumamoto

Impact of interest rates

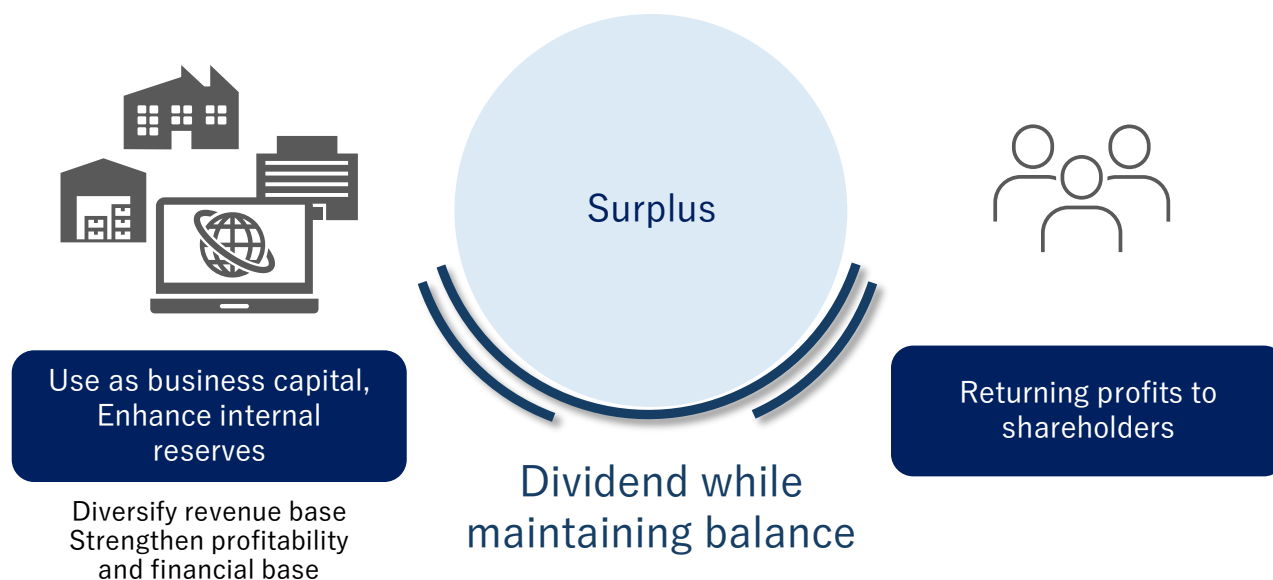
A solid financial base and robust profitability ensure that the impact of rising interest rates remains limited.

Policy for Shareholders Return

Our policy is to determine dividends by comprehensively taking into account our business performance, financial condition, business environment and other factors, while maintaining a balance between maximizing shareholders return and retaining earnings

■ Basic policy on dividends

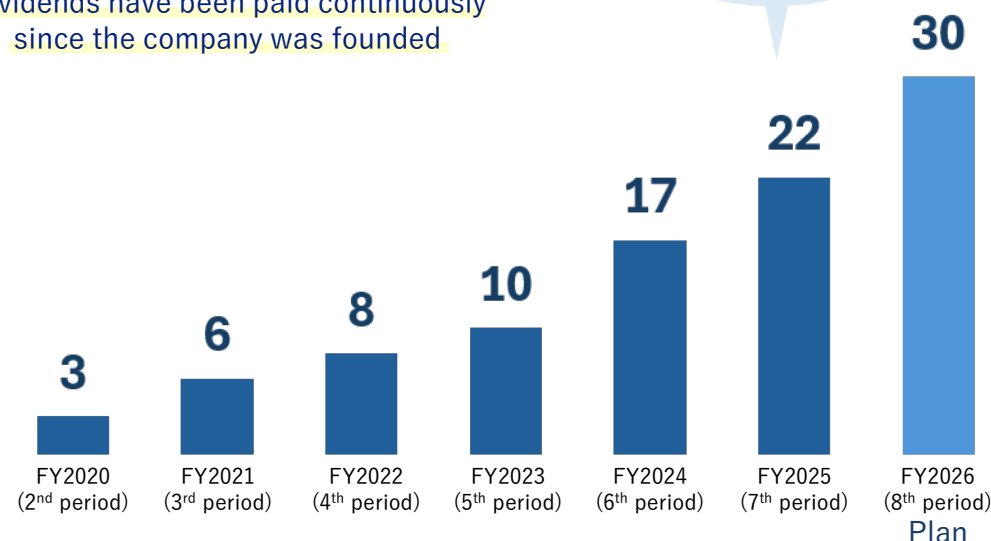
Priority is given to using funds for business operation and enhancing internal reserves.
 Dividends will be paid while balancing between maximizing shareholder profits and internal reserves.



Trends in dividends per share (Yen)

Dividends have been paid continuously since the company was founded

Of which 2 yen is a listing commemorative dividend



Future IR Activities

We place greater emphasis on dialogue with shareholders and investors, aiming for sustainable enhancement of corporate value through proactive information disclosure and leveraging investor feedback.

Information Disclosure

- Proactively disclose major topics such as business progress, new services, new businesses, and partnerships through press releases.
- Timely distribution of IR materials, including earnings presentation documents.

Dialogue

- Reflect opinions and questions received during investor meetings and briefings in IR materials and management policies.
- Recognize feedback from investors as management issues and utilize it for improvement.

Initiatives for Institutional Investors

114 Meetings conducted in the first-year post-listing
 During 1Q, we held IR meetings with both domestic and international institutional investors

Quarterly IR meeting track record (Including Sell-Side meetings)

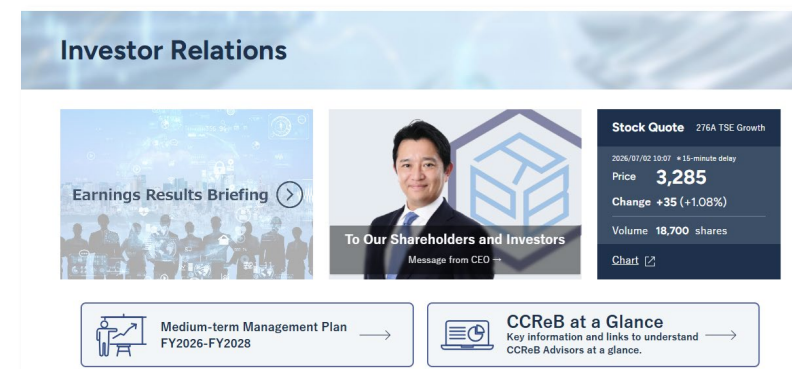
	1Q	2Q	3Q	4Q	Total
FY2025	26 meetings	25 meetings	26 meetings	37 meetings ^(Note1)	114 meetings
FY2026	32 meetings	34 meetings ^(Note2)			

Note: Includes roadshow meetings with institutional investors associated with the public offering.

Initiatives for Individual Investors

Enhanced Information Delivery for Individual Investors through IR Website Expansion

- ◆ Launched a dedicated **Medium-Term Management Plan** page
- ◆ Improved access to related content and information



Appendix



Company Profile

Company Name	CCReB Advisors Inc.
Location	KANDA SQUARE GATE, 1-14-8 Uchikanda, Chiyoda-ku, Tokyo 101-0047, Japan
Establishment	July 4, 2019
Number of Employees	21 ^(Note 1)
Capital Stock	3,588,724,765 yen (including capital surplus) ^(Note 2)
Business	CRE Solution Business Prop-Tech Business
Management Members	Yukihiro Miyadera, Chief Executive Officer Jin Komuro, Director Kazunobu Tamagawa, Director Takaaki Takahashi, Outside Director Shigekazu Okazaki, Outside Corporate Auditor (full-time) Kosaku Kawaguchi, Outside Corporate Auditor(part-time, Lawyer) Masaya Suzuki, Outside Corporate Auditor(part-time, CPA)
Audit Firm	ES Next LLC
Group Company	CCReB Marketing Corporation Kagamigahara Property Corporation

Note 1 : As of July 1, 2026. Includes three seconded employees.

Note 2: As of May 31, 2026.



Yukihiro Miyadera
Chief Executive Officer

Mr. Miyadera was engaged in investing in corporate real estate (CRE) at Mitsubishi Corp. -UBS Realty Inc. (currently KJR Management), the asset management company of Industrial & Infrastructure Fund Investment, which is a J-REIT, since 2007. Since 2016, as Head of Investment, he implemented CRE proposals to business companies for various corporate issues and led numerous industrial real estate investment projects. He founded our company in 2019 with the aim of digitizing his business experiences.

Business Model

Developing CRE solution business for companies by utilizing Prop-Tech systems while earning subscription income from Prop-Tech business



By utilizing the Prop-Tech systems for the CRE solutions business, the two businesses are organically linked to meet the CRE needs of companies.

CRE Solution Business

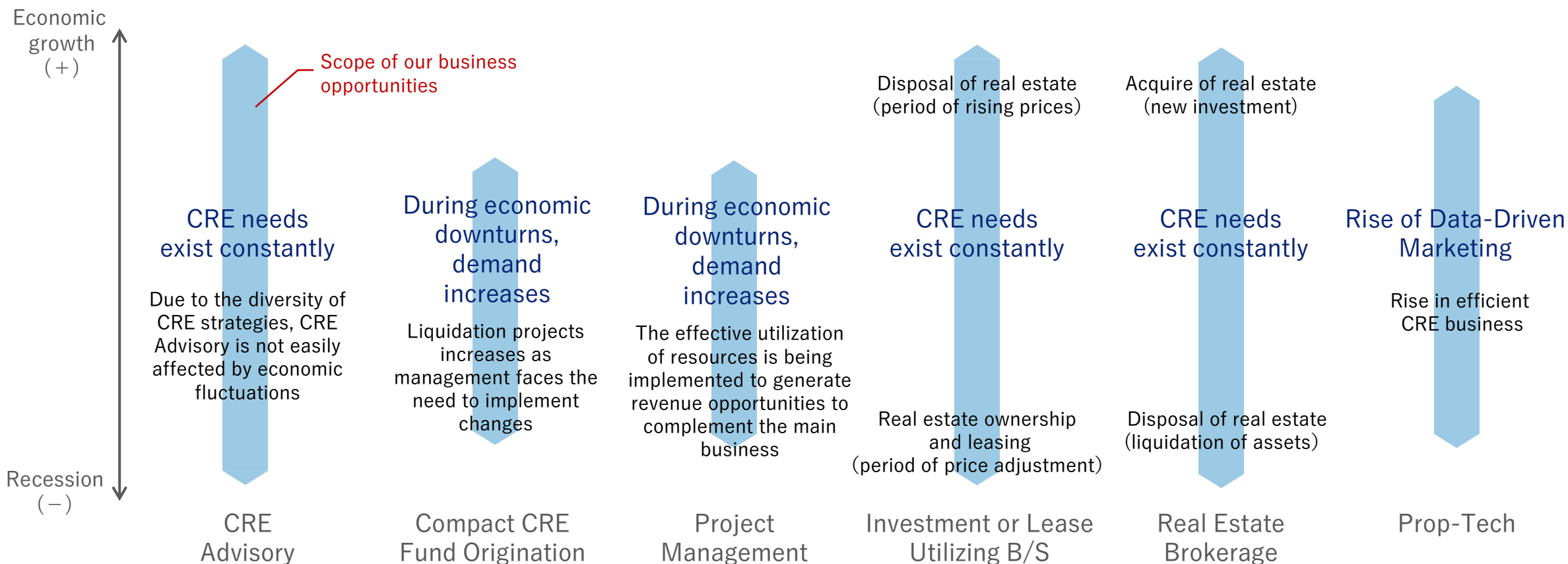


Prop-Tech Business



Relationship Between Economic Fluctuations and Need for Solution

CRE strategies are implemented regardless of economic climate, offering resilience against economic fluctuations



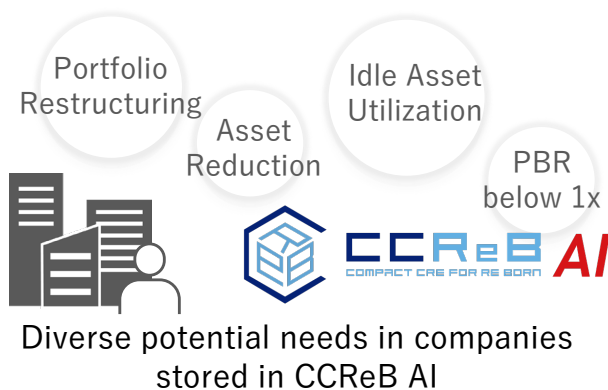
Business Origination Flow

Developing the highly challenging CRE market
with our accumulated know-how and tech systems as drivers

Obtaining Information

Deal Making

Transaction




Accumulated more than **7,200**(Note)
CRE-related transaction/lease needs

Note: As of November 30, 2025

関連ワードヒット数詳細

関連ワード	ヒット数
効率化Word	1回
高収益Word	3回
収益力 Word	1回
指標Word	3回
まわりのWord	1回
成長投資	1回
経営資源	1回
M&A 強化	1回
いかにもWord	2回

Propose solutions reflecting background management issues



項目	内容	項目	内容
建物	ビル・マンション・商業施設	土地	農地・山林・河川敷
用途	事務所・店舗・工場・倉庫	権利	所有・借地・借家
面積	100㎡以下・100㎡以上・500㎡以上	価格	100万円以下・100万円以上・500万円以上
所在地	東京都・大阪府・神奈川県	築年数	10年以下・10年以上・20年以上
設備	エレベーター・冷暖房・セキュリティ	その他	その他

Automatic matching to registered needs

Efficient approach based on matching



CRE Advisory

Project Management



Compact CRE Fund Origination



Investment or Lease Utilizing B/S



Real Estate Brokerage

Overview of CRE Solution Business

To support corporate CRE strategies, we provide the following service menu tailored to the needs of our clients (business companies and real estate players)

		Gross profit margin image	
	Adv CRE Advisory	70%~80%	✓ Propose and advise on solutions for effective utilization of Corporate Real Estate ✓ Advice on CRE sales strategies, support for CRE acquisition, and other consulting services
	CRE Compact CRE Fund Origination	60%~70%	✓ Realization of asset liquidation through funds utilizing SPCs, etc. for companies that intend to dispose their assets ✓ Management services such as fund origination, operation, redemption, etc.
	PM Project Management	50%~70%	✓ Proposal and execution of effective utilization of CRE for companies that intend to hold the assets ✓ Consulting on tenant attraction, building plan formulation, general contractor selection, etc.
	B/S Investment or Lease Utilizing B/S	Investment 20%~60% Lease 10%~20%	✓ Realization of asset liquidation through our acquisition of the assets for companies that intend to dispose of their assets ✓ Leasing services to tenant companies in acquired assets
	Bro Real Estate Brokerage	80%~90%	✓ Brokerage services using a matching system for real estate transactions and leasing

Prop-Tech Business Overview

Providing the following Prop-Tech as a subscription service
to enable efficient execution of CRE strategies

SUBSCRIBE



CRE Sales Support
System



Patent Registration No. 6908308

- ✓ Automatically analyzes various corporate disclosures and displays scoring of each company's real estate needs

SUBSCRIBE



Matching System



- ✓ Real estate matching system specializing in corporate real estate such as logistics facilities and factories
- ✓ Gathering all needs related to CRE, including buying, selling, leasing, etc.



B to B Portal Site



Patent Registration No. 7432980

- ✓ B to B portal site that collects, analyzes, and disseminates the latest information



CRE Proposal System



- ✓ Proposal support system that utilizes various tech systems and AI generated based on accumulated CRE proposal know-how as base data
(Currently used as an in-house system for CRE advisory services)



The CRE sales support tool that visualizes huge amounts of corporate's data and extensively identifies potential needs in the complex CRE market

Automatically import corporate disclosure materials

- Medium-term management plan
- Annual Securities Report
- Corporate Governance Report
- Sustainability Report
- IR Materials
- Financial Data

Analysis engine using AI

Automatic identification of companies with potential CRE needs



Based on qualitative and quantitative information, the real estate needs of each company are displayed as a score

- Screen of CCReB AI -

Company name

Scoring display

2024/06/28 16:30	【日本会計基準】	バランス型企業（製造業）	ROE 5.4%	財務分析	キーパーソン	賃貸賃借資産	中計ワード	総合 82	>
2024/06/28 16:29	【日本会計基準】	バランス型企業（製造業）	ROE 1.9%	財務分析		賃貸賃借資産	中計ワード	総合 87	>
2024/06/28 16:28	【日本会計基準】	バランス型企業（非製造業）	ROE 14.5%	財務分析		賃貸賃借資産		総合 14	>
2024/06/28 16:21	【日本会計基準】	その他	ROE 1.4%	財務分析		賃貸賃借資産	中計ワード	総合 39	>
2024/06/28 16:16	【日本会計基準】	その他	ROE -7%	財務分析		賃貸賃借資産		総合 29	>
2024/06/28 16:15	【日本会計基準】	その他	ROE 7.4%	財務分析			中計ワード	総合 29	>

Selecting CRE proposal targets based on score and management policy



Data Extraction Service from Disclosure Document - CCReB Clip -

Our unique Prop-Tech system can be used on a spot basis
 Provides immediate access to data tailored to the user's needs from various disclosure materials



A service that extracts data relevant to the user's objective from corporate disclosure materials stored in CCReB AI and provides it in Excel format

Text extraction

Search by specified keywords

(e.g., capital efficiency, ROE %, consolidation of production bases, integration of bases, etc.)

Extraction of list of fixed assets

Search for fixed assets located in a specified area

Creation of highly accurate databases

Highly efficient sales activities through immediate delivery

Improvement in new orders based on well-founded proposals

(Delivery examples)

User: Newspaper company

Conduct statistical surveys on the occurrence of specific words in mid-term business plans for the purpose of writing articles on current events.

User: Public Interest Incorporated Foundation

Extracting potential relocation needs for sales offices, factories, etc. in preparation for conducting a questionnaire survey aimed at attracting businesses.

Concerns about sales and statistical work

A lot of time and manpower is spent gathering information

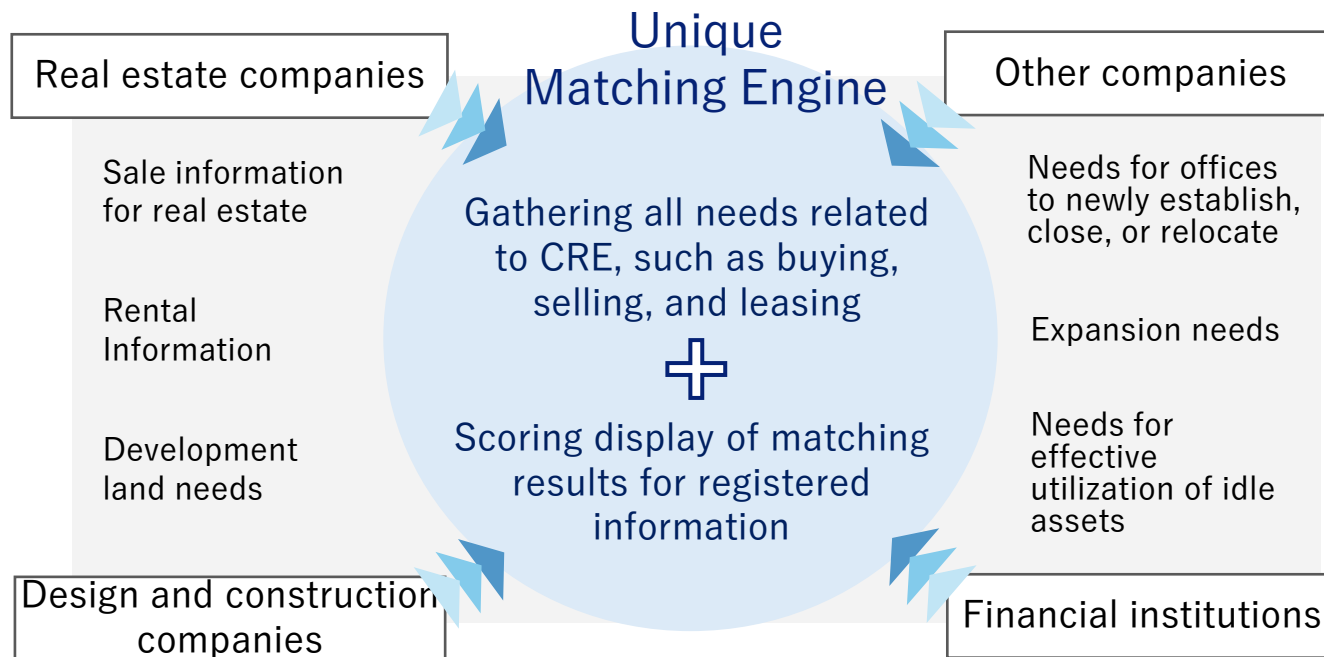
Due to human effort, information may not be comprehensive or accurate

The investigation cannot be completed within the short deadline

Too much to research and not enough time



A matching system specialized in business real estate such as logistics facilities and factories. Promotes the liquidity of the compact CRE market by aggregating real estate information that has been scattered without circulating due to information asymmetry and confidentiality



- Display of CCReB CREMa -

Property information

登録日	公開	用途地域	公開	準工業地域
顧客企業	公開	規模 (土地)	公開	604坪 (1,997㎡)
担当者	公開	規模 (建物)	公開	346坪 (1,144㎡)
売買/賃借ニーズ	公開	築年	公開	1982年
アセットタイプ①	公開	経済条件①希望価格	公開	3億 ~ 3億
アセットタイプ②	公開	経済条件②利回り目標	公開	- ~ -
エリア①	公開	時間軸	公開	2025/01までに
エリア②	公開	公開設定	公開	社内まで
周辺市	公開	その他申し込み事項	公開	国央道「相模原愛川IC」約4.2km

Scoring display

	表示/非表示	スコア	ステータス	規模 (土地)	規模 (建物)	エリア (都道府県) (市区町村)	用途地域	アセットタイプ①	アセットタイプ②	売買/賃借ニーズ
☐	☒	99	◎ 未照会	100坪 ~ 10,000坪	100坪 ~ 10,000坪	埼玉県さいたま市西区 他90件	準工業地域 他2件	物流倉庫(マルチ可)	土地・建物	購入
☐	☒	95	◎ 未照会	300坪 ~ 500坪	300坪 ~ 500坪	茨城県水戸市 他348件	準工業地域 他2件	工場	土地・建物	購入
☐	☒	90	◎ 未照会	100坪 ~ 3,000坪	100坪 ~ 3,000坪	埼玉県さいたま市西区 他250件	第一種低層住居専用地域 他12件	オフィス	土地・建物	購入
☐	☒	90	◎ 未照会	下限なし ~ 上限なし	下限なし ~ 上限なし	埼玉県さいたま市西区 他250件	第二種低層住居専用地域 他10件	オフィス	土地・建物	購入

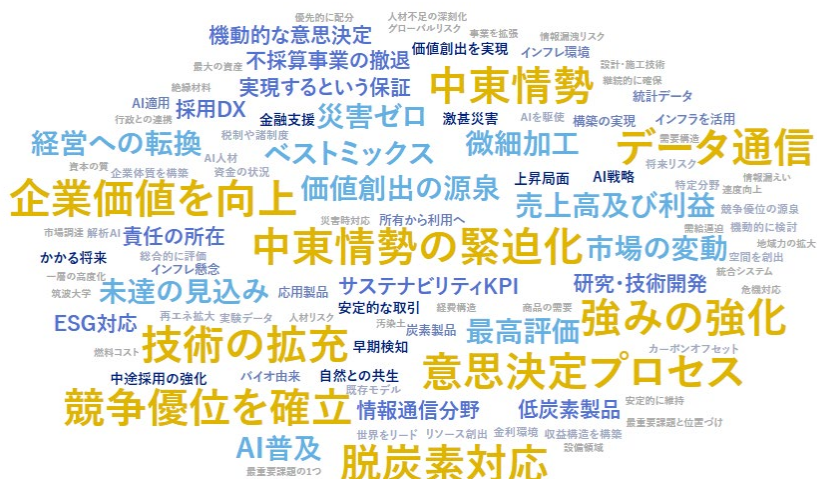
Matching with user/property information nationwide while maintaining confidentiality

The logo for CCREB Gateway. It features a stylized blue and yellow geometric icon on the left, followed by the text "CCREB" in blue and "GATEWAY" in a larger, bold blue font.

- Hot Word Analysis
- Property Search
- Industry Trend Analysis
- IR Storage
- Research Report and Analysis
- Seminars and Training

<https://ccreb-gateway.jp/>

 Hot Word Analysis ~ Hot words in each company's mid-term management plan as of July 2026~



Number of members
Approx. 3,700

-
- | Management Level | Percentage |
|------------------|------------|
| Executive | 40% |
| Director | 3% |
| General manager | 9% |
| Section manager | 14% |
| Section chief | 10% |
| Others | 27% |

- ✓ We obtained a patent in Singapore, laying the foundation for our data utilization business in the ASEAN and East Asian markets.
- ✓ We plan to expand our portal site to enable users in Japan to stay informed about business trends in major global markets.
- ✓ We aim to further increase membership through the expansion of the portal site.
- ✓ We aim to establish a global corporate brand by promoting its widespread adoption among a diverse range of business professionals in the future.

Three-Year Growth Strategy (Medium-Term Management Plan)

Establishing our position as a CRE platform leader by accelerating business development through high-quality and revenue-expanding CRE solutions powered by Prop-Tech.

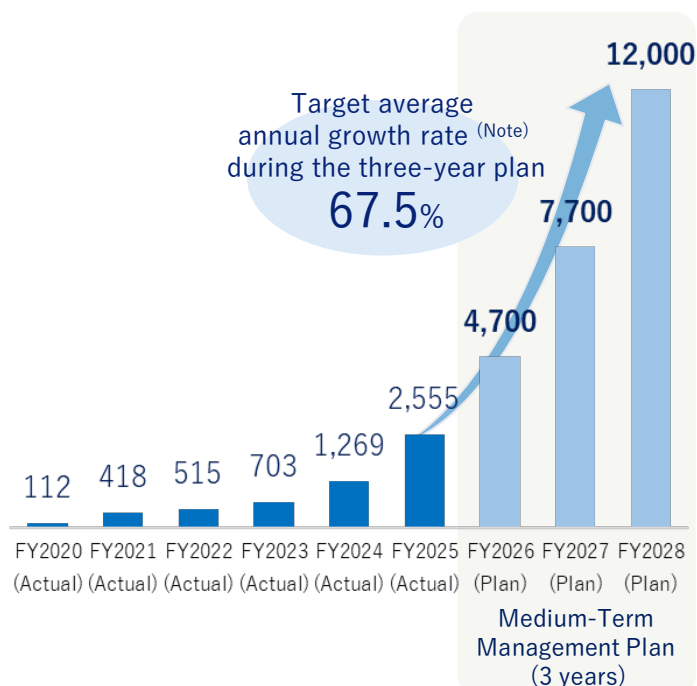


Sales and Profit Targets

Aiming to achieve 12 billion yen in sales, 3.2 billion yen in operating profit, and 2.0 billion yen in net profit by the FY2028.

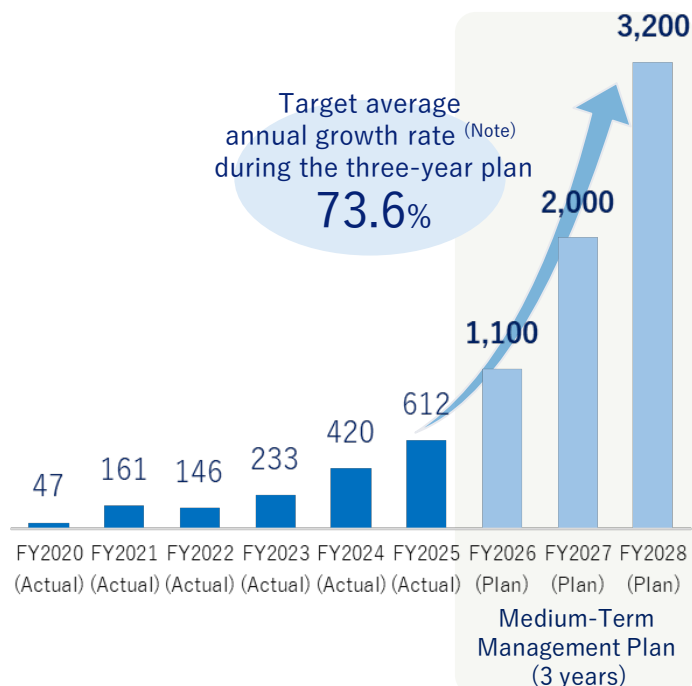
Sales (Million yen)

- ✓ Aiming to maintain an annual growth rate of over 60% by uncovering latent deal opportunities through Prop-Tech.



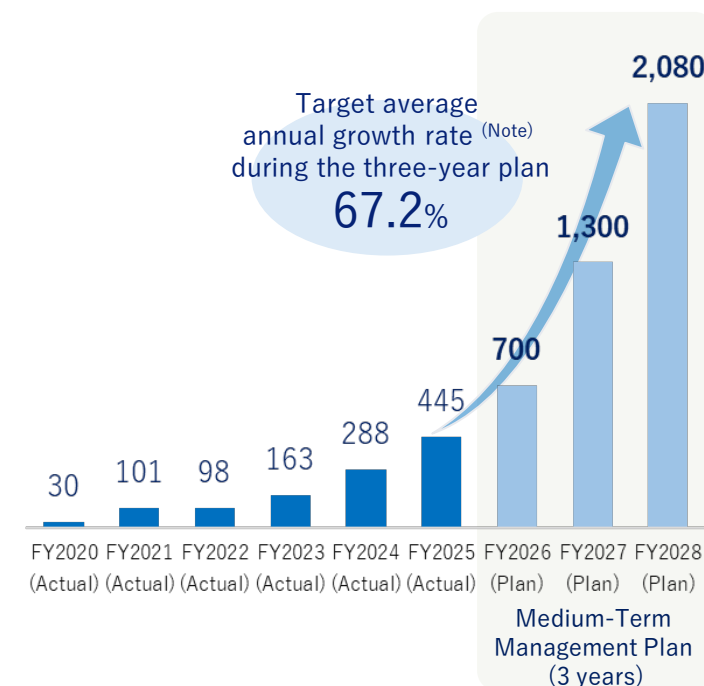
Operating Profit (Million yen)

- ✓ Aiming to secure high margins (operating profit margin of 25–30%) by engaging in high-quality deals enabled through Prop-Tech.



Net Profit (Million yen)

- ✓ Aiming to grow earnings per share (EPS) and dividends in line with profit growth.



Note: Target average growth rate is calculated based on actual results for FY2025 and projected figures for FY2028.

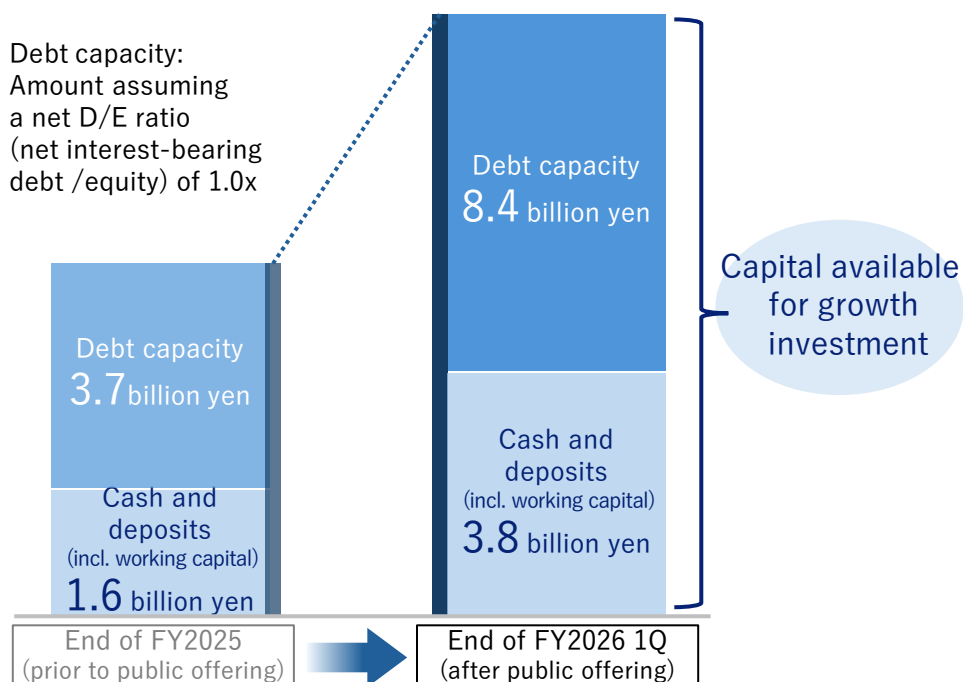
Capital Recycling for Reinvestment

Utilize raised funds for investment projects, recover capital through asset sales, and reinvest recovered funds into new opportunities and growth initiatives. Rather than pursuing capital recycling through additional equity issuance, we leverage the current raised funds and debt capacity.

Conceptual Framework for Capital Strengthening and Future Capital Recycling

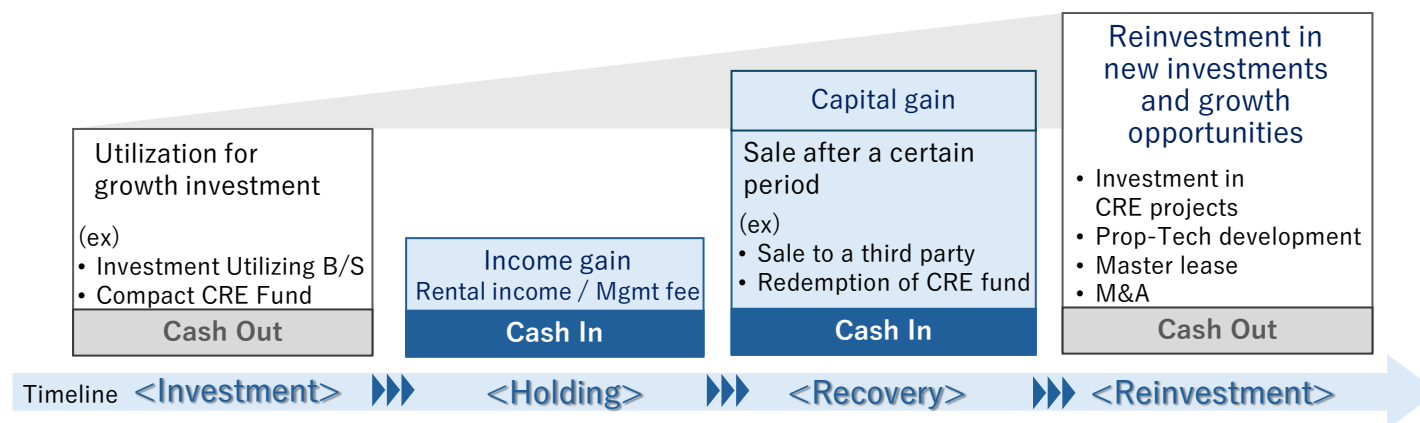
- Expansion of growth investment capacity through capital enhancement

Public offering increased equity capital, boosting cash reserves and debt capacity



- Cyclical reinvestment for growth

Generating reinvestment resources through planned capital recycling, leveraging debt capacity



Unique scenario design leveraging Prop-Tech



CCReB AI
 COMPACT CRE FOR RE BORN



CCReB CREMa
 COMPACT CRE FOR RE BORN

Predicting buy-sell trends with CCReB AI and matching sale and rental needs through CCReB CREMa, significantly shortening the time to investment decisions by enabling hypothesis design and exit strategies for projects, while accommodating diverse CRE opportunities.

New Strategic Initiative “Advancing CRE × M&A Opportunities”

Achieving inorganic growth through real estate M&A and Prop-Tech company acquisitions.

CRE Solution Business

Selective investment in real estate M&A opportunities
Unlocking the latent value of underutilized assets

- ✓ Targeted investment in business succession deals to unlock CRE Potential
Focusing on mid-sized firms with enterprise value around 2 billion yen.
- ✓ Maximizing asset value through CRE consulting and the CCRéB CREMa matching platform.

CRE Advisory

Investment Utilizing B/S

Prop-Tech Business

Expanding the Prop-Tech business through alliances
with real estate technology companies

- ✓ Promoting M&A and capital alliances with operators of Prop-Tech and related Tech businesses.
- ✓ Enhancing product synergies, securing engineering talent.
- ✓ Expanding user base through alliance partners’ distribution channels.
- ✓ Exploring partnerships with firms specializing in services for regional banks.

CRE × M&A

Realizing CRE Solutions through Strategic M&A

Structure to Support M&A Execution



Five and Mirai Associates Co., Ltd.

M&A advisory alliance

- ✓ Alliance with Five and Mirai Associates Co., Ltd. to Promote Small-Scale M&A.
- ✓ Strengthening sourcing capabilities, collaborating with advisory partners, conducting due diligence, and supporting post-merger integration processes.

Internal management system

- ✓ Establishment of a Corporate Development Office to lead M&A, capital alliances and other strategic investments.
- ✓ Recruitment of dedicated personnel to enhance sourcing capabilities.
- ✓ Formation of an M&A Investment Committee with internal and external members to ensure disciplined and transparent investment governance.

Conclusion of Business Alliance Agreement with Kokopelli Inc.

Accelerating CRE services expansion for regional financial institutions through a business alliance with Kokopelli Inc. Concentrating our sales resources on the rapidly expanding CRE Solution Business

■ Details of the Business Alliance



Acceleration of Regional Expansion of CRE Matching
Creation of a Regional Economic Circulation Model

✓ Accelerating Regional Expansion of Business Real Estate Matching

By system integration between the financial-institution-oriented business matching management service “BM Portal^(Note)”, provided by Kokopelli Inc., and “CCReB MB,” provided by our company, we will build a framework to strengthen real estate matching with regional financial institutions and regional companies.

<Image of system integration>

Using the BM Portal as the main platform, our real estate matching system will be integrated via API as one of the service menus of the BM Portal (with the implementation expected to take approximately six months to one year).

Number of financial institutions that have introduced “Big Advance”
76 institutions (as of the end of Feb. 2026)

✓ Creation of a Regional Economic Circulation Model

By leveraging the networks of both companies, the alliance aims to create new business opportunities within regional economies and establish a sustainable regional economic circulation model.

Previous Sales Strategy for Regional Financial Institutions

- ◆ Primarily approached regional financial institutions through partner companies, focusing on outreach to front-line relationship managers.
- ◆ While demand for CRE solutions to address challenges faced by regional banks is high, in practice, the introduction of new solution services often requires coordination with various internal departments, making the implementation of new offerings time-consuming.
- ◆ Accordingly, a certain lead time has been required from initial engagement to full-scale deployment.
- ◆ Number of companies with whom initial discussions have been conducted: 6 companies (2 proposals submitted, 3 under negotiation)

Changes through the Business Alliance!



Enhancement of BM Portal Functionality to Accelerate Adoption

- ◆ While there has been demand from financial institutions using the BM Portal developed by Kokopelli Inc. for real estate matching services, Kokopelli Inc. does not specialize in real estate systems; by integrating our system via API, the development period can be significantly shortened.
- ◆ By incorporating CRE functions into the BM Portal to address the utilization of real estate owned by client companies of regional financial institutions—an important management issue—the value added and competitiveness of the platform are enhanced, thereby promoting further adoption and utilization of the BM Portal.

Significantly Reducing the Implementation Burden for Regional Financial Institutions

- ◆ When newly introducing our system, regional banks are generally required to undergo internal approval processes; however, by positioning our service as one of the service menus of Kokopelli Inc.’s already introduced platform, a framework is established that enables regional banks to utilize our services without the need for new internal approval procedures.

Continuing to Pursue the Expansion of the Deal Pool

Image of revenue acquisition from CCReB CREMa in the Three-Year Medium-Term Management Plan
 — A virtuous cycle of revenue growth driven by the expansion of the “Deal Pool” and “Sales Personnel” —



	End of FY2024 (Actual)		End of FY2025 (Actual)		End of FY2026 (Estimated)		End of FY2027 (Estimated)		End of FY2028 (Estimated)	
Number of Registered Information YoY Important KPI	5,474	-	6,867	+25.4%	8,700	+26.7%	10,700	+23.0%	13,300	+24.3%
Number of Inquiries Inquiry Rate	1,134	20.7%	1,688	24.6%	2,200	25.0%	2,700	25.0%	3,300	25.0%
Number of Negotiations Negotiation Rate	75	6.6%	93	5.5%	130	6.0%	175	6.5%	230	7.0%
【 Sales personnel 】 (Note)	【 5 】		【 6 】		【 9 】		【 12 】		【 15 】	
Number of Closings Closing Rate	12	16.0%	20	21.5%	25	20.0%	35	20.0%	45	20.0%
Per-Deal Closing Value	68 million yen		103 million yen		168 million yen		197 million yen		240 million yen	
A) Variable Revenue Scale	818 million yen		2,058 million yen		4,200 million yen		6,800 million yen		10,800 million yen	
B) Fixed Revenue Scale	451 million yen		497 million yen		500 million yen		900 million yen		1,200 million yen	
Total Revenue Scale A + B	1,269 million yen		2,555 million yen		4,700 million yen		7,700 million yen		12,000 million yen	

The number of registered information is expected to increase by slightly over 20% each period.

The inquiry rate is projected at 25.0%, based on FY2025 actual results.
 (FY2026: 2,200 inquiries = 8,700 registered information × 25.0%)

The negotiation rate is expected to rise due to an increase in sales personnel.
 (FY2026: 130 negotiations = 2,200 inquiries × 6.0%)

The closing rate is projected at 20.0%, based on FY2025 actual results.
 (FY2026: 25 closings = 130 negotiations × 20.0%)

Considering the growth in transaction scale.

Variable Revenue Scale =
 Number of Closings × Per-Deal Closing Value

Expansion is projected in line with business scale growth.

Three-Year Revenue Target
 in the Medium-Term Management Plan

Note: Sales personnel include system engineers; however, only those engaged in sales activities are counted for calculation purposes.

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