



CCReB Advisors Inc.

# FY2025 1Q Financial Results Presentation Material (Digest Version)

January, 2025

CCReB Advisors Inc.  
TSE Growth Market (Security code: 276A)

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# Financial Highlights



# FY2025 1Q Financial Highlights

## 1Q Results (Consolidated Basis)

Achieved a better than projected progress against the annual forecast, thanks to the increase of newly mandated projects in CRE Solution Business

- Sales **681** Million Yen (progress against the original annual plan 38.0%), Operating Profit **307** Million Yen (progress 59.5%)

Strengthened the capital base as a result of the completion of IPO

## Annual Earnings Forecast (Consolidated Basis)

Revised the annual earnings forecast upward responding to the increase of new projects mandated etc.

### Earnings Forecast after revision (comparison to the original plan)

Sales **2,200** Million Yen (+22.7%), Operating Profit **650** Million Yen (+26.1%),  
Net Profit **428** Million Yen (+25.9%)  
Dividend per share **20** yen (last year 17 yen)

## Progress of Business in general

### Important KPI

Continuing increase of “Number of Registrations” and “Number of Users” in the matching system

### CRE Solution Business

Enhanced recognition of the Company thanks to the IPO contributed to the further increase of new projects in the pipeline such as CRE strategy advisories

### Prop-Tech Business

Strengthened service functions leading to further convenience for use, Accelerated new development of prop-techs by hiring a dedicated IT engineer

### Recruiting

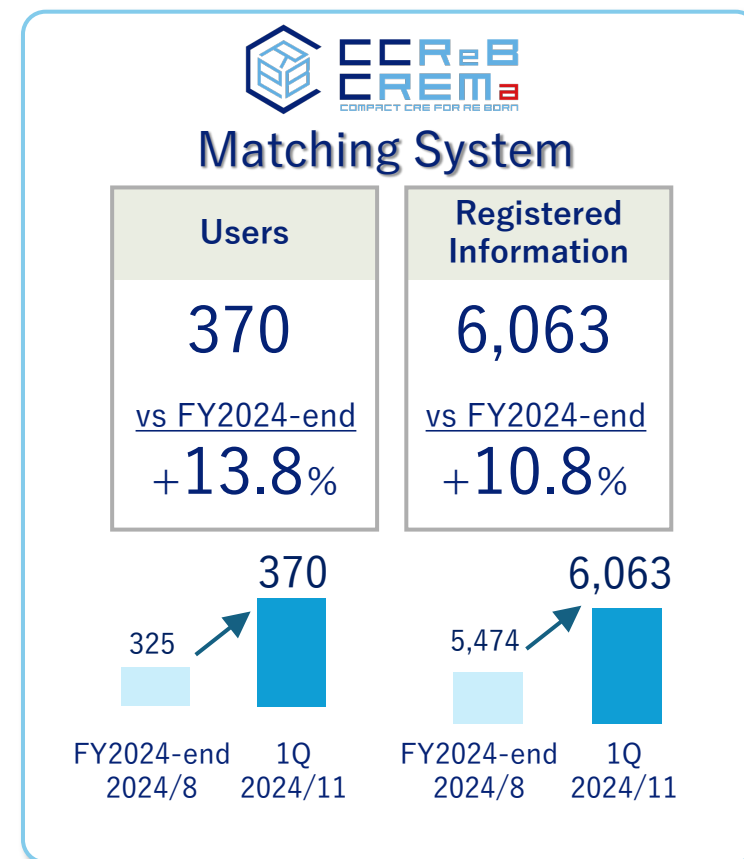
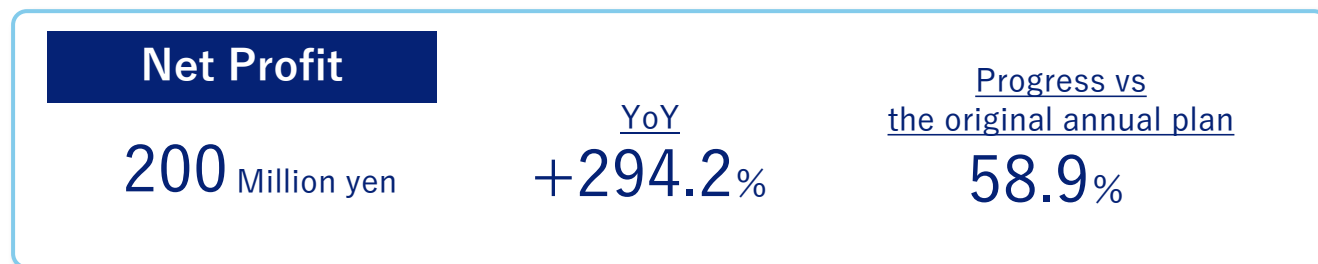
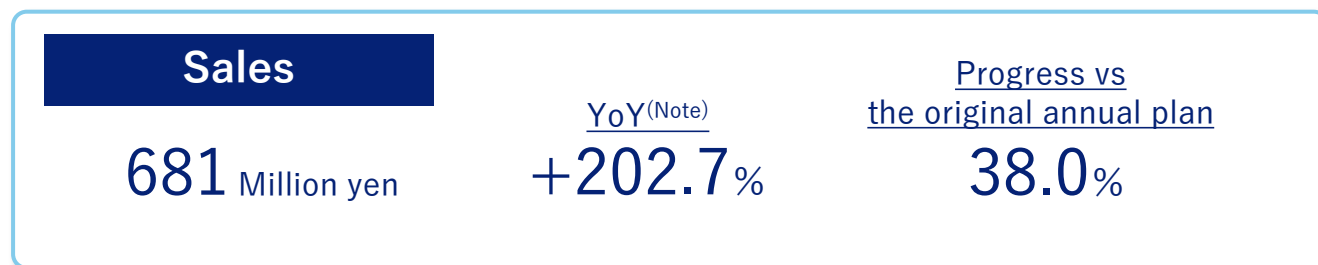
Exceeding the original plan in new hiring (Hired 4 members since Sep 2024<sup>(Note)</sup>)

# Summary of Earnings and Upward Revision of Earnings Forecasts



# FY2025 1Q (ending in Nov 2024) Executive Summary

Recorded a progress exceeding the original plan driven by closing of the projects in the pipeline as planned and new projects mandated  
 Continuing steady increase of users and number of registered information in the matching system



Note: Figures in FY2024 1Q (Sep 1, 2023 ~ Nov 30, 2023) prior to IPO is for reference purpose only, as Consolidated Financial Statement was not prepared (hereafter the same).

# FY2025 1Q (ending in Nov 2024) Outline of Financial Results – Performance Trend (Consolidated) –

Demonstrated a strong progress against the original annual plan in both Sales (progress ratio 38.0%) and Operating Profit (same 59.5%), driven by closing of the projects already in the pipeline as scheduled and newly mandated projects identified by the matching system etc.

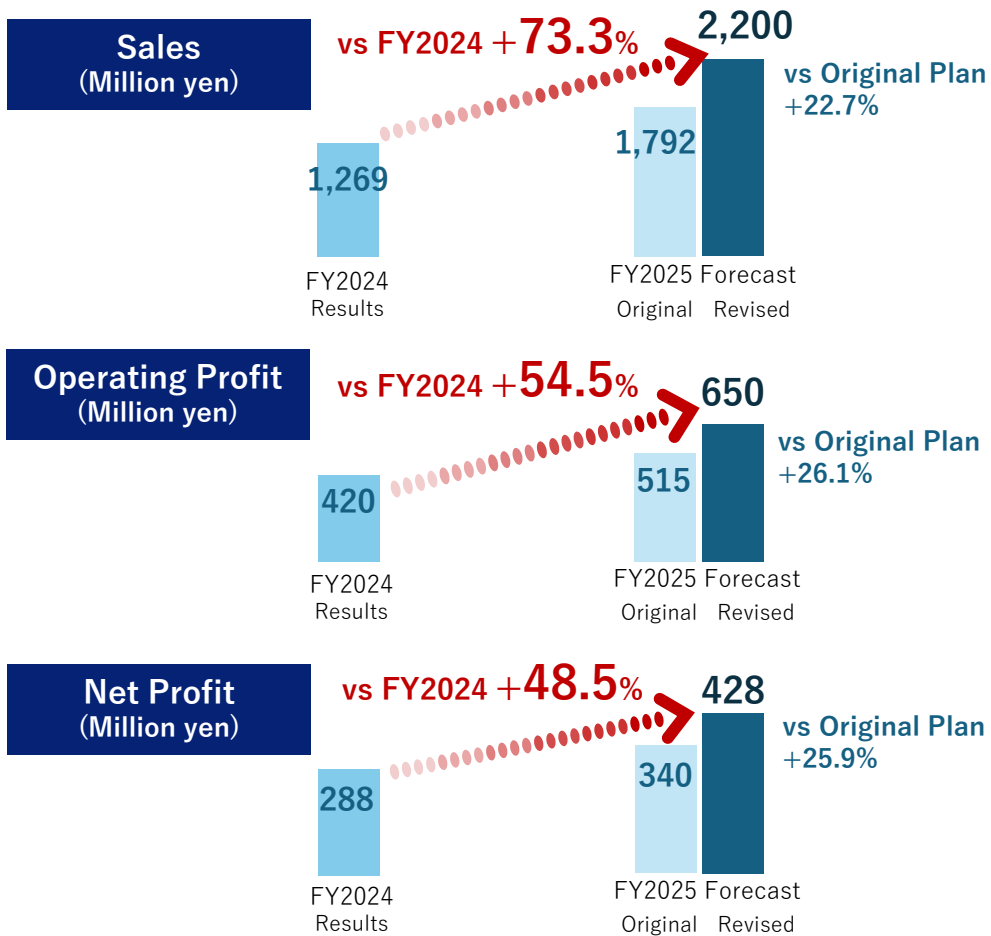
	FY2024 (6 <sup>th</sup> Period) 1Q Results (ended in Nov 2023)	FY2025 (7 <sup>th</sup> Period) 1Q Results (ended in Nov 2024)		FY2025 (7 <sup>th</sup> Period) Original Annual Plan		
Unit: Million yen		YoY		Progress		
Sales	225	681	456	+202.7%	1,792	38.0%
CRE Solutions Business	186	646	460	+246.7%	1,616	40.0%
(% out of total sales)	82.8%	94.8%				
Prop-Tech Business	38	35	-3	-9.0%	176	20.0%
(% out of total sales)	17.2%	5.2%				
Gross Margin	167	426	258	+154.1%	1,016	41.9%
Sales, General & Administrative Expenses	94	118	24	+25.7%	500	23.8%
Operating Profit	73	307	234	+320.5%	515	59.5%
Ordinary Profit	72	291	218	+299.2%	500	58.2%
Net Profit	50	200	149	+294.2%	340	58.9%
<b>Operating Profit (%)</b>	<b>32.4%</b>	<b>45.0%</b>	<b>+10.3pt</b>		<b>28.8%</b>	

Due to reclassification of certain projects from Prop-Tech to CRE Solution Business

Because of closing and recording of several higher margin projects in 1Q

# FY2025 (ending in Aug 2025) Upward Revision of Annual Forecast

Revised the annual forecast upward responding to the increase of projects newly mandated and prospects in the pipeline as well as the increase of the profitability in the incumbent projects  
 Newly set dividend forecast of the year-end as 20 yen per share



	FY2024 (ended in Aug 2024) (6 <sup>th</sup> Period) Results	FY2025 (ending in Aug 2025) (7 <sup>th</sup> Period) Original Plan	FY2025 (ending in Aug 2025) (7 <sup>th</sup> Period) Revised Plan		
Unit: Million yen					
			vs FY2024		
Sales	1,269	1,792	2,200	930	+73.3%
Operating Profit	420	515	650	229	+54.5%
Net Profit	288	340	428	139	+48.5%
Dividend per share (yen)	17 yen	—	20 yen	3 yen	
Operating Profit (%)	33.2%	28.8%	29.6%		
Earning per Share(EPS)	84.29 yen	87.09 yen	106.24 yen		
(Average) Number of outstanding shares	3,422,262	3,910,452	4,032,348		

EPS will increase by 21.95 yen as the effect of profit increase surpasses the impact of increase in outstanding number of shares issued



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